

Welcome and house keeping

Webinar FAQs

How to ask a question:

Click Q&A, type your question and Send.

Where to get the handout:

Download from Pending Courses

Or Click on link from Chat

How to earn CEUs:

After the webinar, go to your Pending Courses and pass the multiple-choice exam.

For assistance or tech support:

Call 800-753-2160

customerservice@audiologyonline.com

Use the Q&A window



Log It All

**Enhance client counseling
with real-world data**





Vivante™

- Conversation in loud noise
- HyperFocus
- 360 conversation in car

- 5 form factors
 - Moxi V-R
 - Moxi V-RT
 - Moxi V-RS
 - Stride V-PR
 - Moxi V-312
- New charger

- Performance Tracking
 - FLEX:TRIAL
 - Log It All
 - Ratings
- Continuous Care
 - Coach
 - Remote Adjust
 - FLEX:UPGRADE



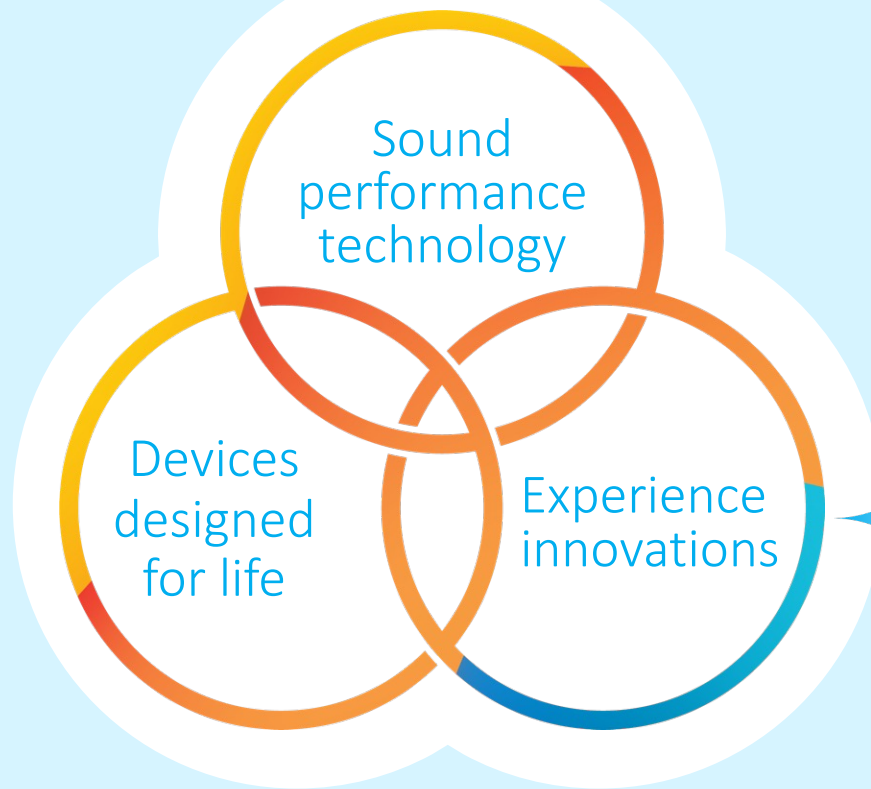
MFA connectivity

- MFA
- Hands free
- 2 active BT connections
- Tap control



What's new in TrueFit v5.5?

- Support for all of the members of the Vivante portfolio
- New 'soft sound reduction' control for Vivante devices
- Ability to control hearing instrument synchronization
- Vivante and Blu firmware update
- Updates to the getting started guide
- And more!



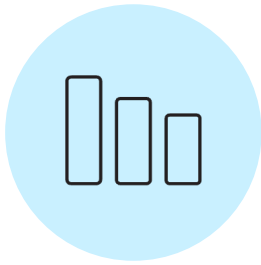
Performance tracking



Continuous care



Performance tracking



Log It All

Tracks the time a client spends in each of the seven listening environments, allowing you to make evidence-based technology level recommendations



Ratings

Allows clients to provide real-time feedback via the Remote Plus app



FLEX:TRIAL

Provides clients an opportunity to try amplification in the places they live, work and play before making a purchase

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Continuous care



FLEX:UPGRADE

Leverage our open platform and upgrade clients to higher available technology levels at any time



Coach

Help clients transition to their new hearing aids with analysis, instruction, and encouragement



Remote adjust

A comprehensive distance support solution for Blu that provides convenience for everyone

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What did you do last Tuesday?

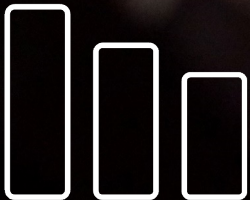


Do you ever wish you had the data to more easily support your recommendations based on clients' own experience?



People don't
always remember
every detail.

Log It All means they
don't have to.





Log It All matches clients with the technology level that will suit their real-world listening patterns – not just how they remember it

Log It All - A Paradigm Shift

Definition of Paradigm Shift

- A fundamental change in approach or underlying assumptions
- An important change that happens when the usual way of thinking about or doing something is replaced by a new and different way

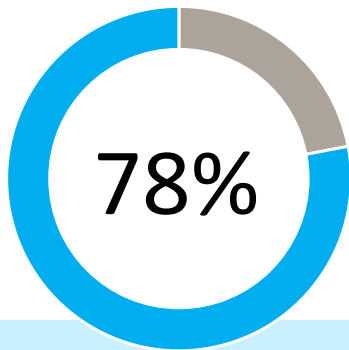
Data logging tells you
what the hearing
instrument did

Log It All captures a
client's hearing
experience across 8
different environments
regardless of the
technology level

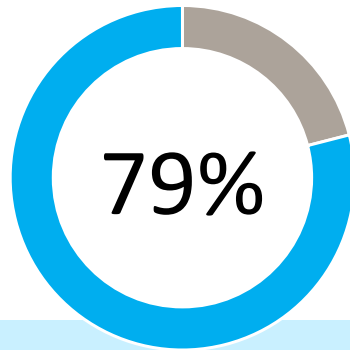
Log It All knows what
listening environments
your clients have been
in – even better than
they do



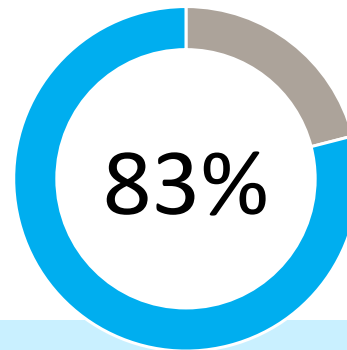
Log It All benefits



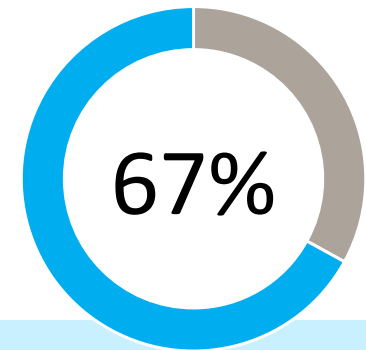
It enables proactive counseling



They fit higher technology levels



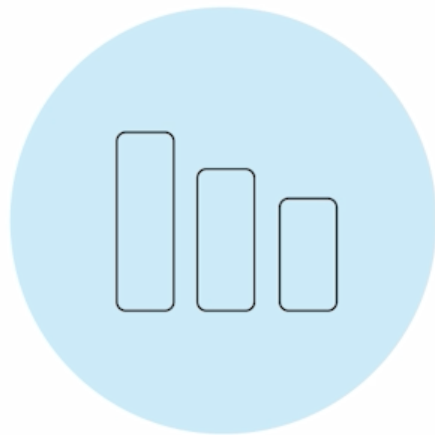
It reduces the stress of selling



It helps them stand out from the competition

Log It All has evolved!

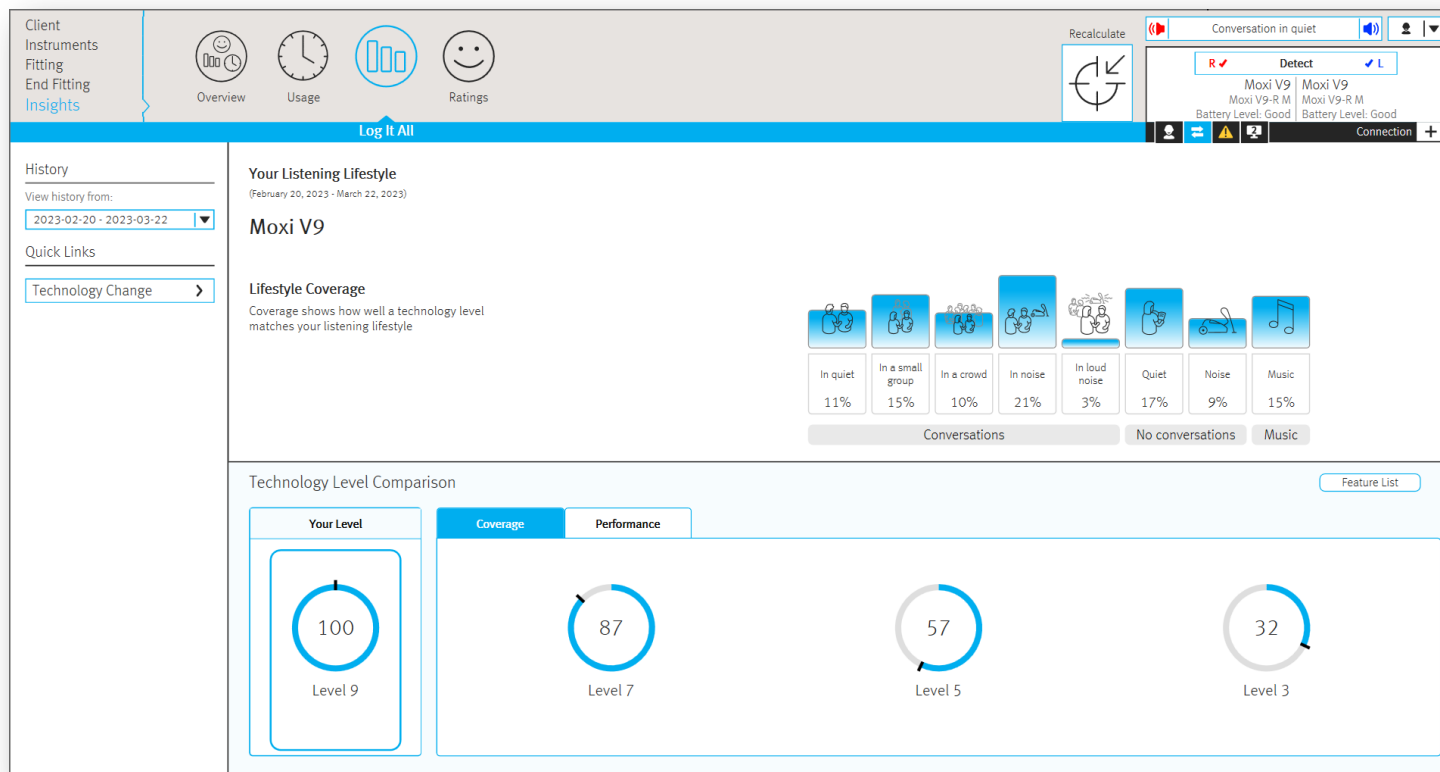




LOG IT ALL

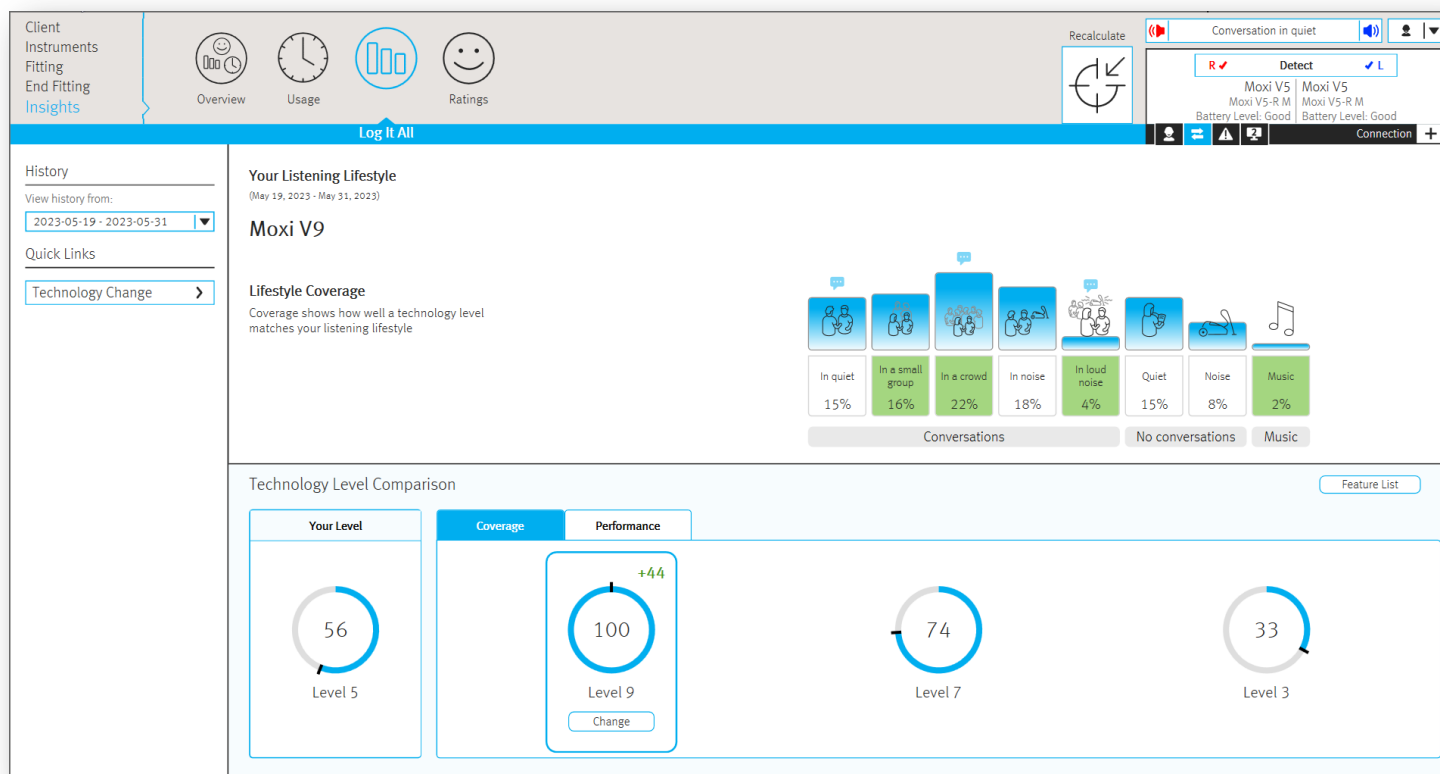
Log It All: Coverage Screen

8th Environment: Conversations in Loud Noise

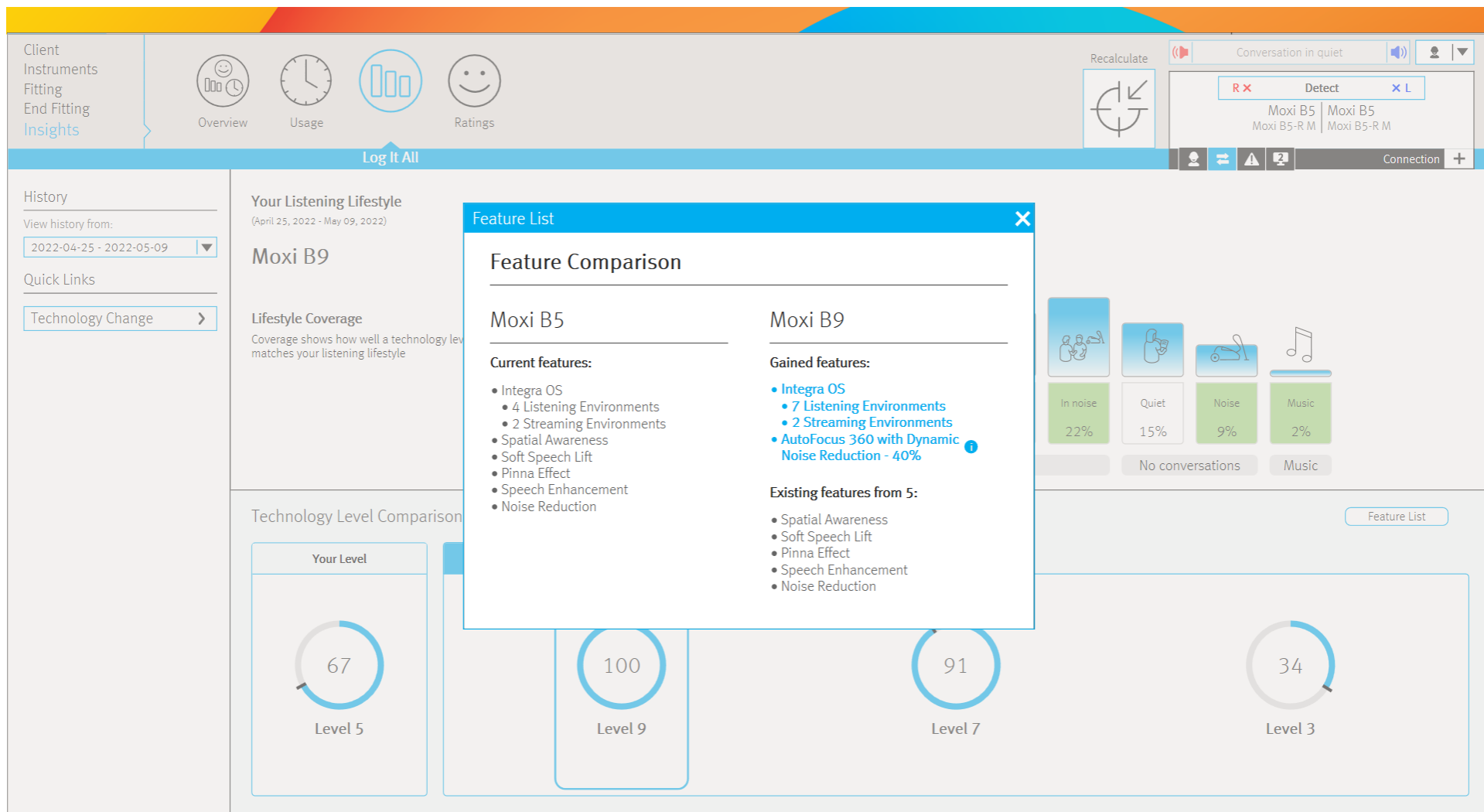


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Log It All: Coverage Screen



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Client
Instruments
Fitting
End Fitting
Insights

Overview

Usage

Log It All

Ratings

Recalculate

Conversation in quiet

R × Detect × L

Moxi B5 Moxi B5
Moxi B5-R M Moxi B5-R M

Connection +

History

View history from:
2022-04-25 - 2022-05-09

Quick Links

Technology Change

Your Listening Lifestyle
(April 25, 2022 - May 09, 2022)

Moxi B9

Lifestyle Coverage
Coverage shows how well a technology level matches your listening lifestyle

Feature List

Feature Comparison

Moxi B5

Current features:

- Integra OS
- 4 Listening Environments
- 2 Streaming Environments
- Spatial Awareness

Moxi B9

Gained features:

- Integra OS
- 7 Listening Environments
- 2 Streaming Environments
- AutoFocus 360 with Dynamic Noise Reduction

AutoFocus 360 - 40% of overall wearing time

A feature that enhances speech from all directions, even in your client's most challenging environments. When speech is coming from the front, dynamic noise reduction further reduces interfering background noise for conversations even in the most complex situations.

Front

Dynamic Noise Reduction

Side

Back

In noise
22%

Quiet
15%

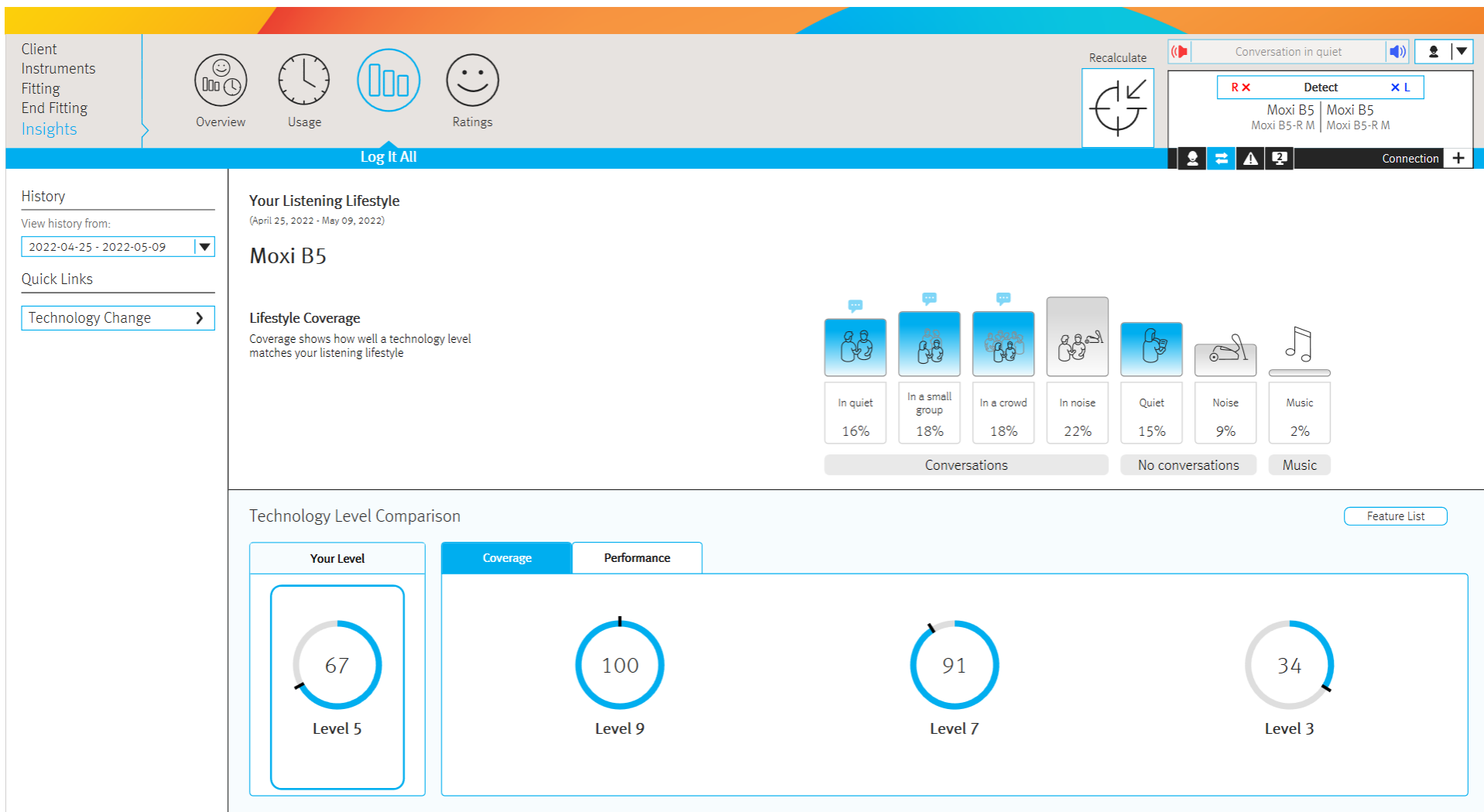
Noise
9%

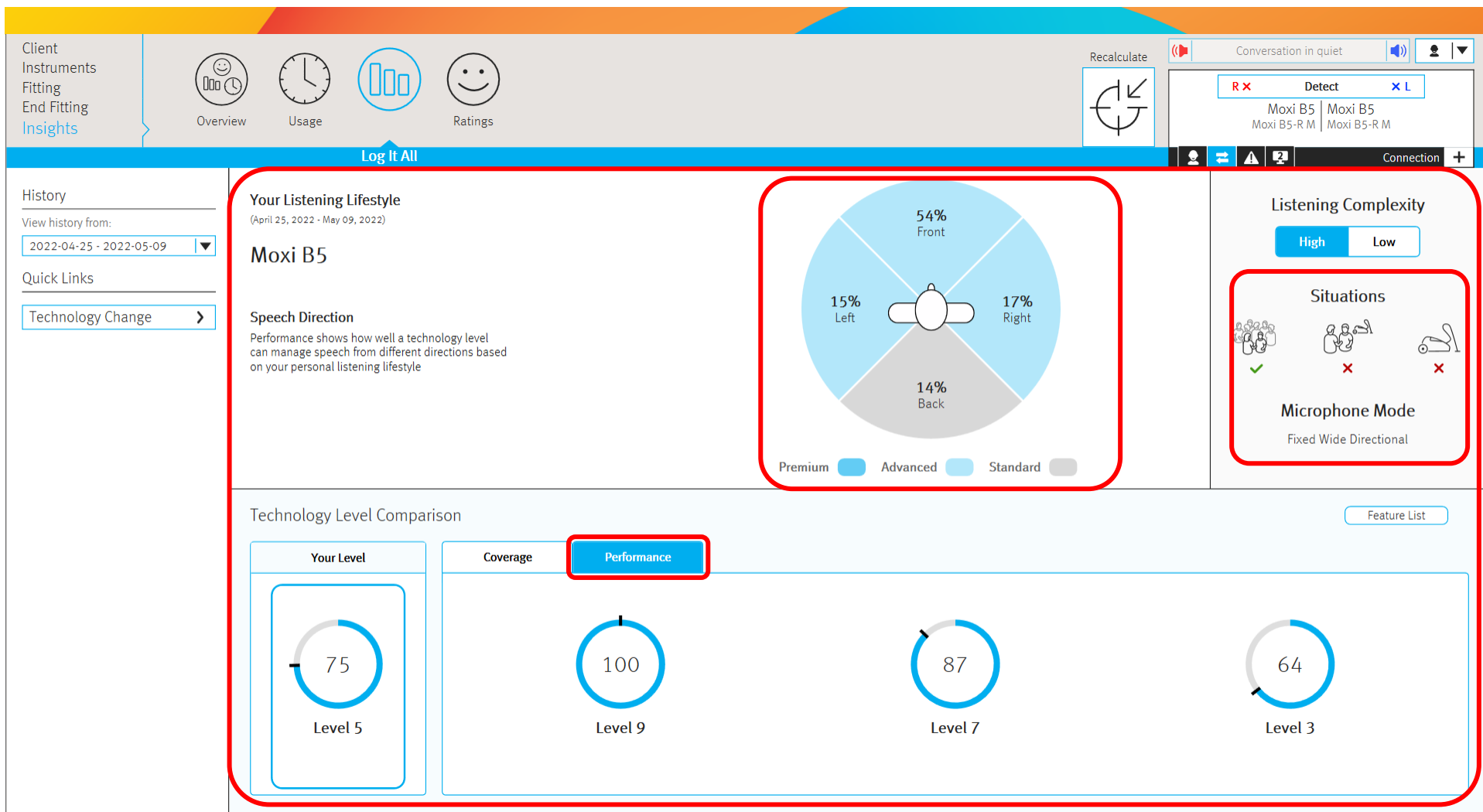
Music
2%

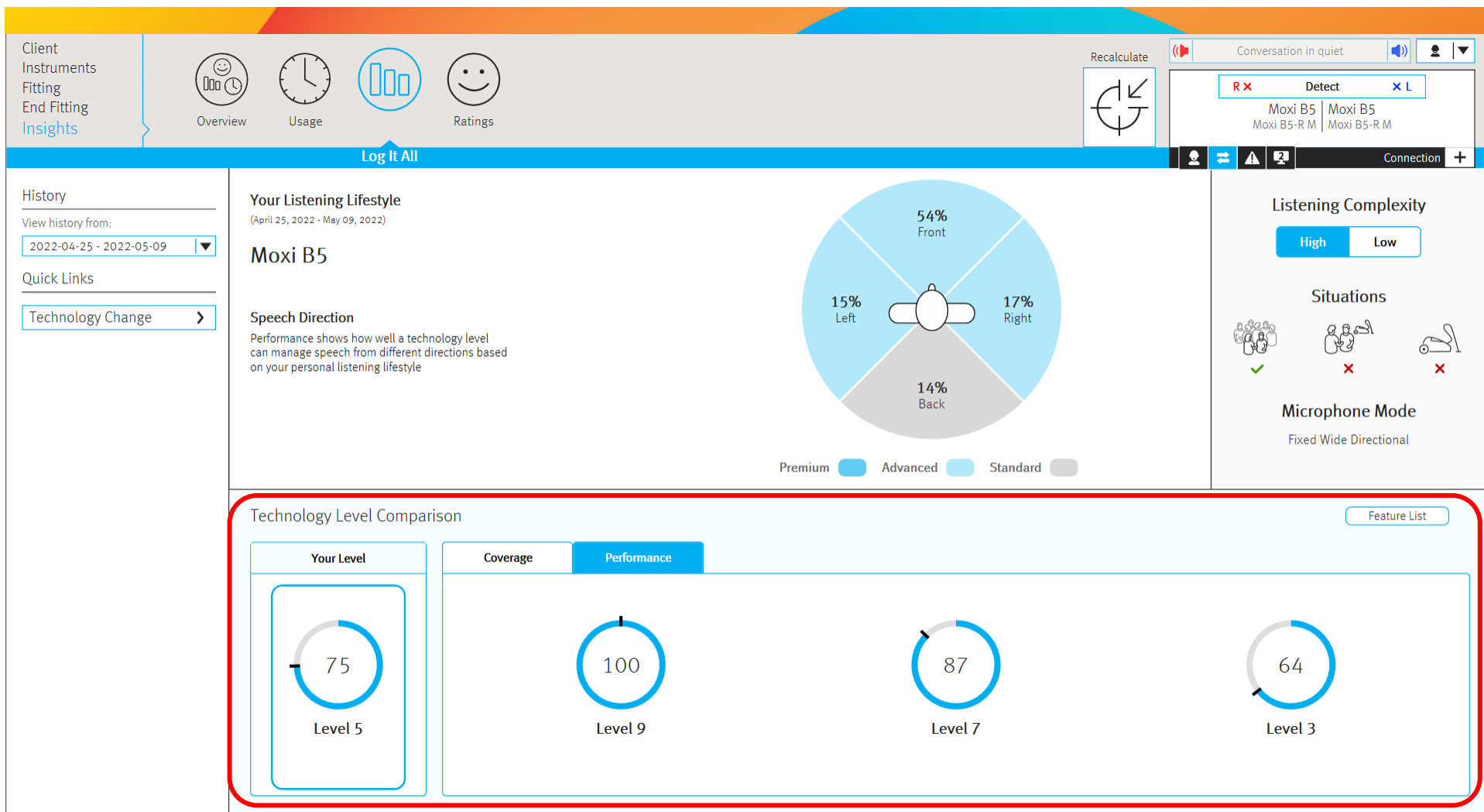
No conversations Music

Feature List

34
Level 3







Log It All

History

View history from:

2022-04-25 - 2022-05-09

Quick Links

Technology Change

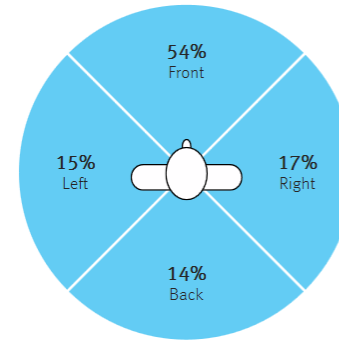
Your Listening Lifestyle

(April 25, 2022 - May 09, 2022)

Moxi B9

Speech Direction

Performance shows how well a technology level can manage speech from different directions based on your personal listening lifestyle

Premium ☒ Advanced ☐ Standard ☐

Listening Complexity

High Low

Situations

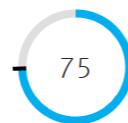


Microphone Mode

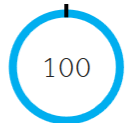
AutoFocus 360

Technology Level Comparison

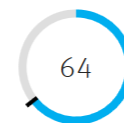
Feature List



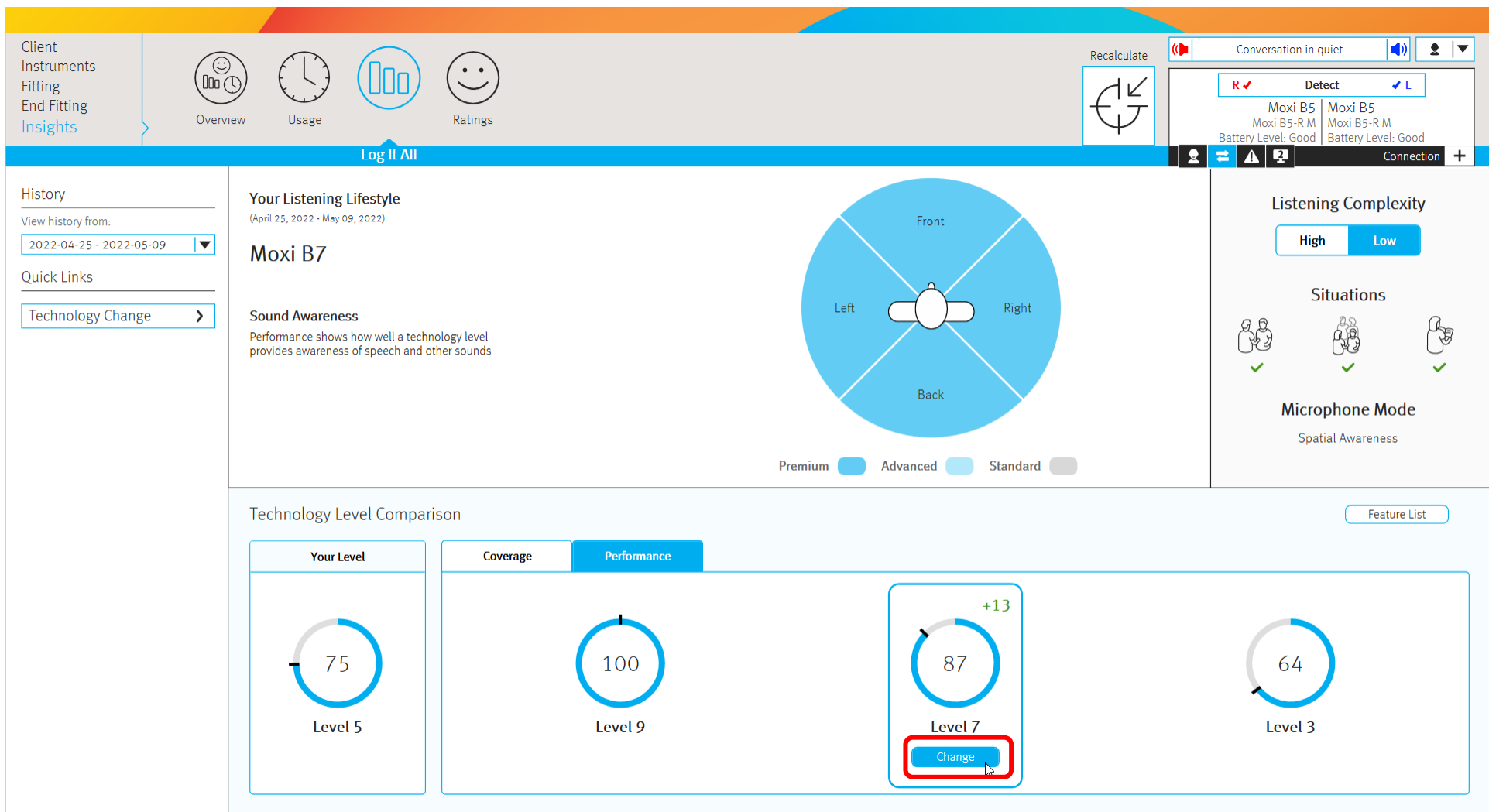
Level 5

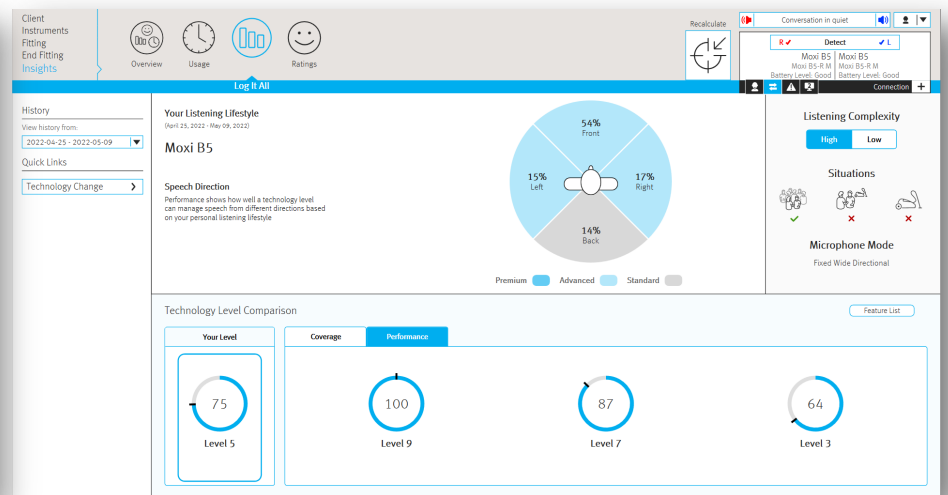
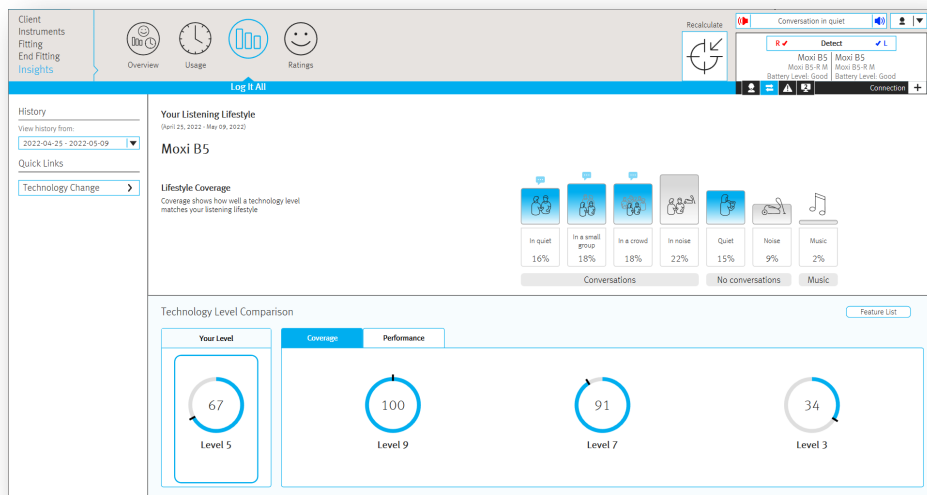
Level 9 

Level 7



Level 3





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People don't always know
what makes a "high or low
complexity listening
environment".

Log It All means they don't have to.



Case study examples

Using Insights with
FLEX:TRIAL™



Calvin

Using Log It All with
FLEX:UPGRADE™



Janice

Using Log It All to validate
technology level selection

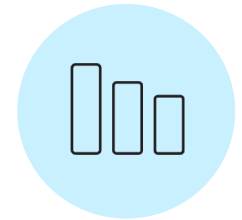


Shannon

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Using Insights with FLEX:TRIAL™:

Using Log It All data to help determine the appropriate technology level for a client doing an at-home trial



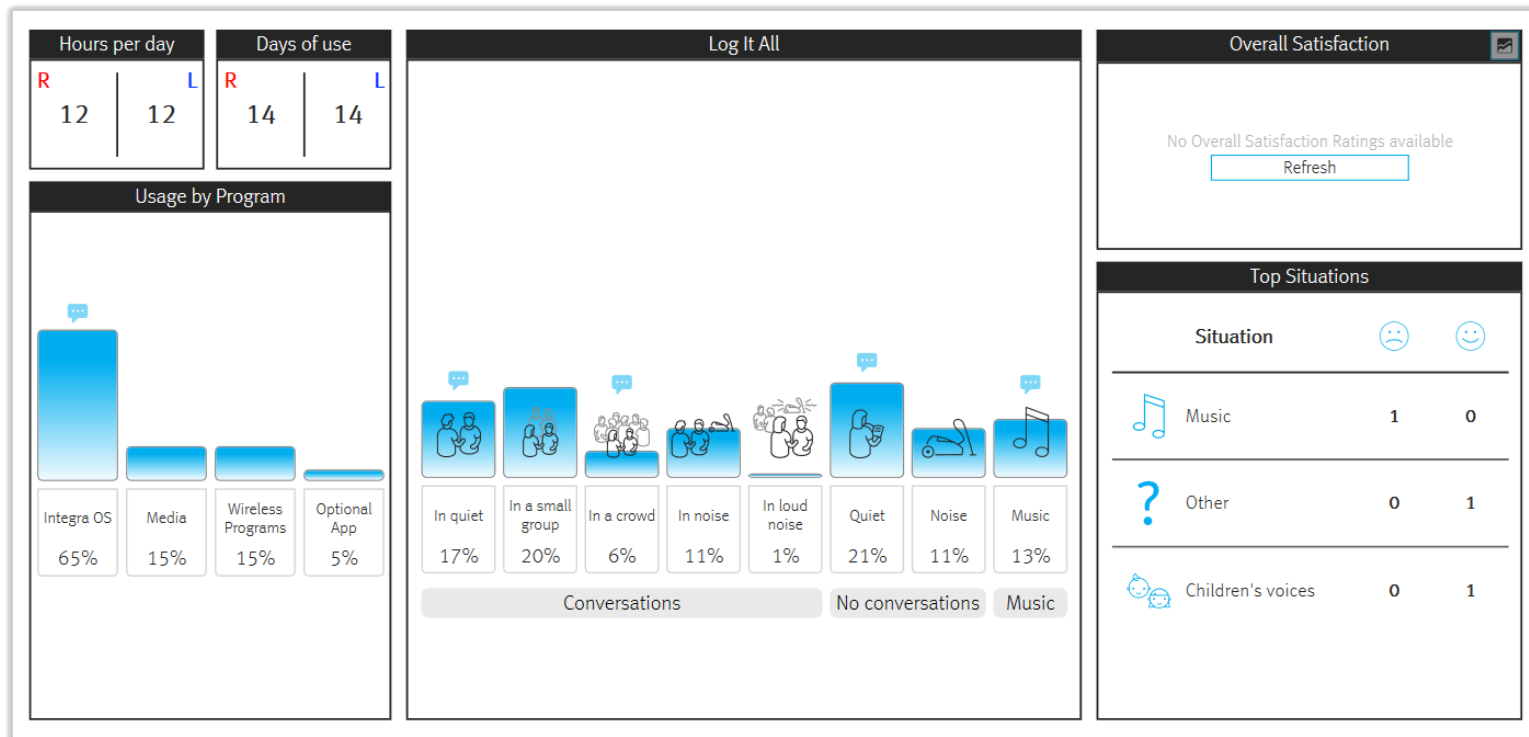
Meet Calvin



- Freelance accountant who claims to have a fairly quiet life
- Moderate hearing loss
- Has never tried hearing aids before
- Works mostly from home, but has some meetings in client offices, particularly during tax season
- **Actively involved in community theatre and plays the piano for the theatre productions**
- As an accountant, he is thrifty but values quality and professional services
- Happy to be able to try before purchasing

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Using Insights with FLEX:TRIAL



Using Insights with FLEX:TRIAL

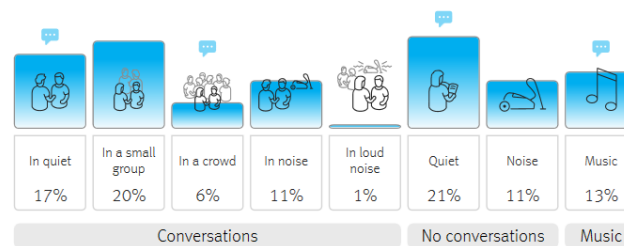
Your Listening Lifestyle

(April 14, 2023 - April 28, 2023)

Moxi V9

Lifestyle Coverage

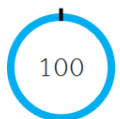
Coverage shows how well a technology level matches your listening lifestyle



Technology Level Comparison

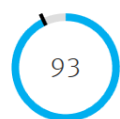
[Feature List](#)

Your Level



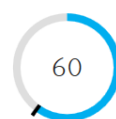
Level 9

Coverage

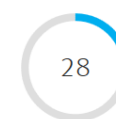


Level 7

Performance



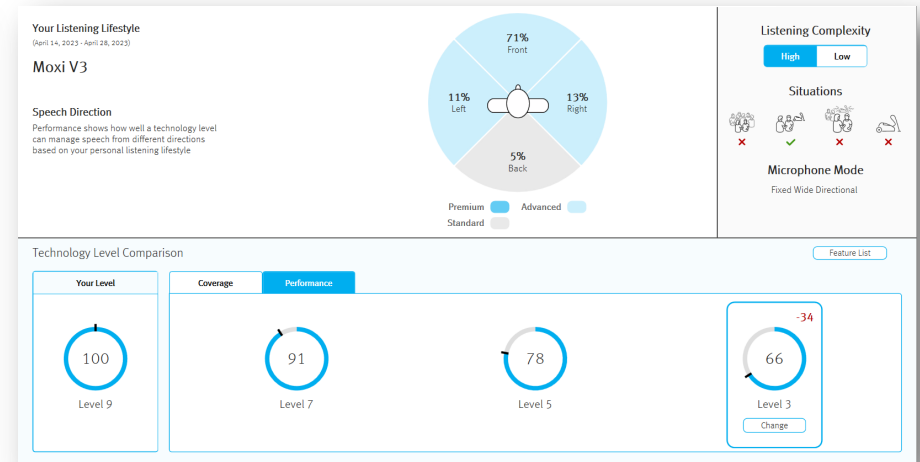
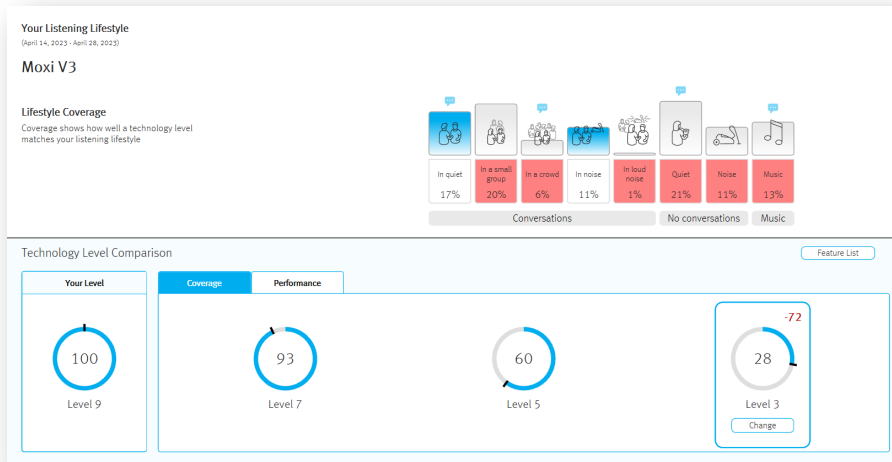
Level 5



Level 3

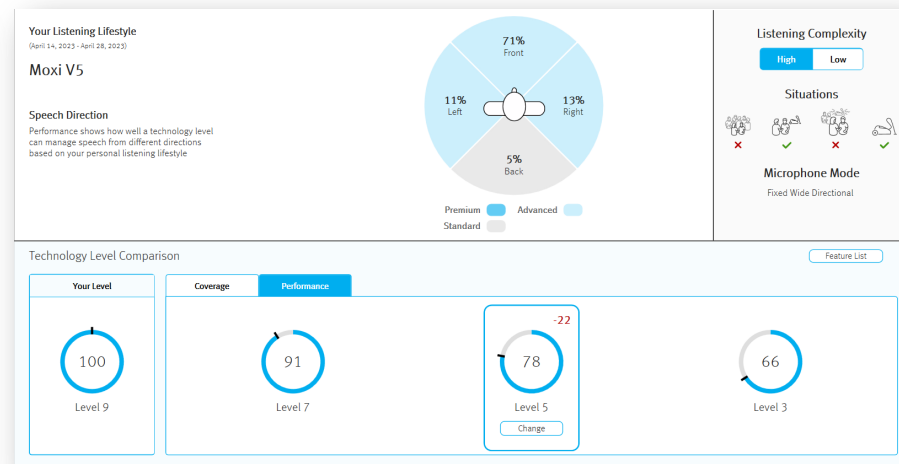
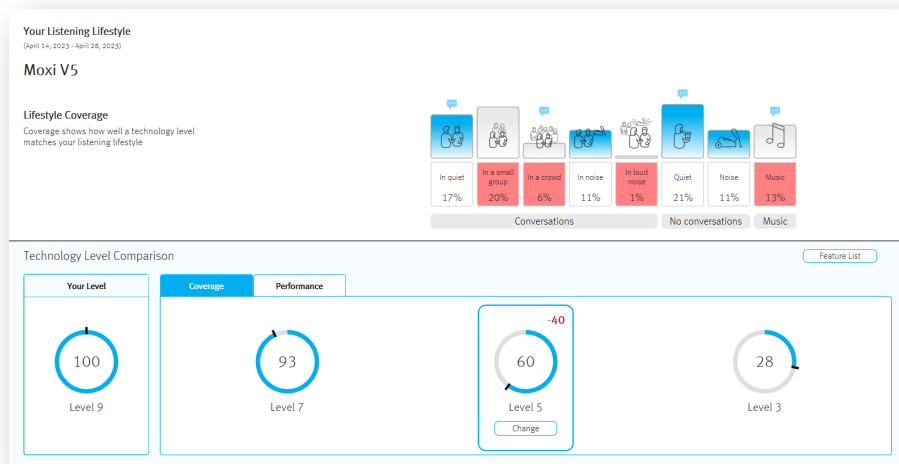
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Using Insights with FLEX:TRIAL



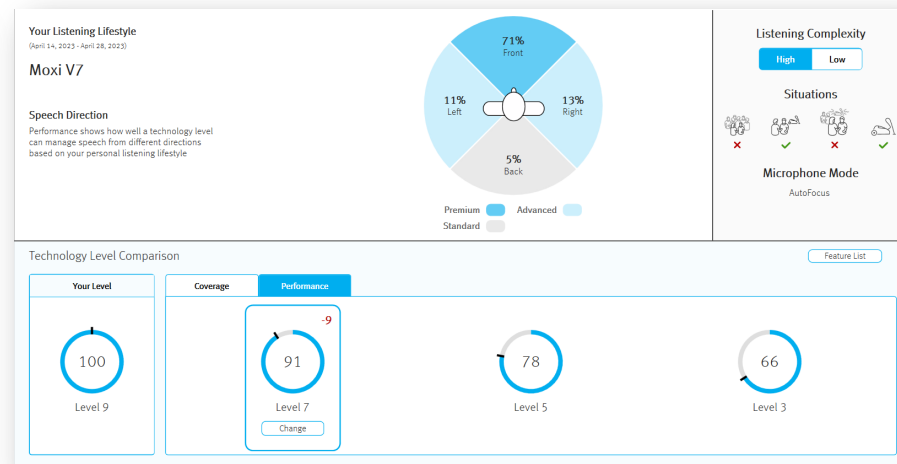
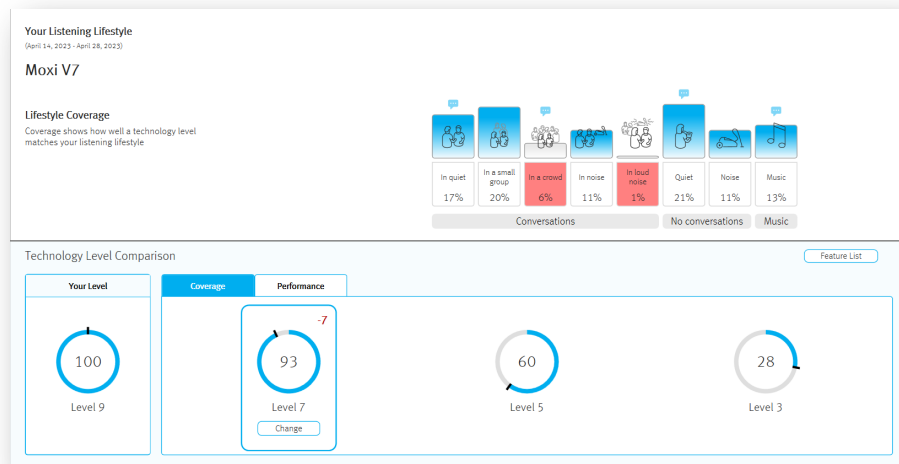
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Using Insights with FLEX:TRIAL



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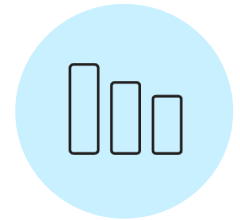
Using Insights with FLEX:TRIAL



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Using Log It All with FLEX:UPGRADE™:

Using Log It All to show the benefits of an upgrade to a higher technology level



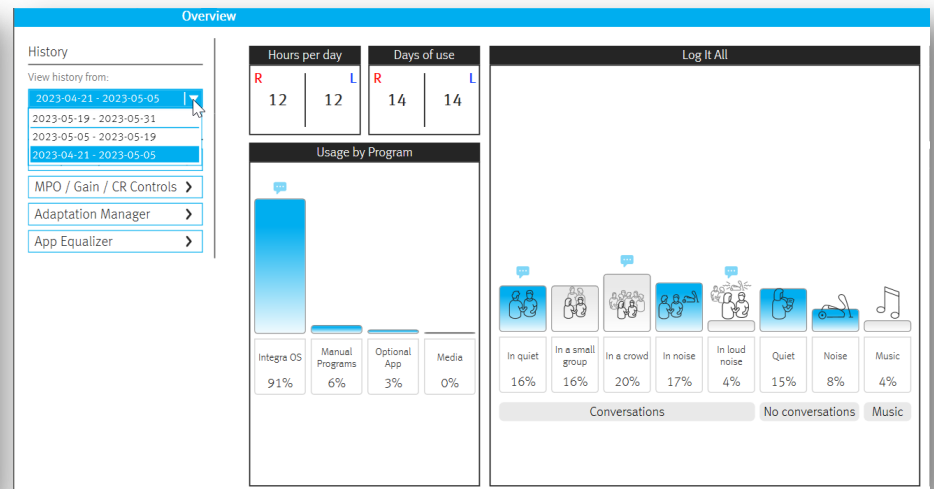
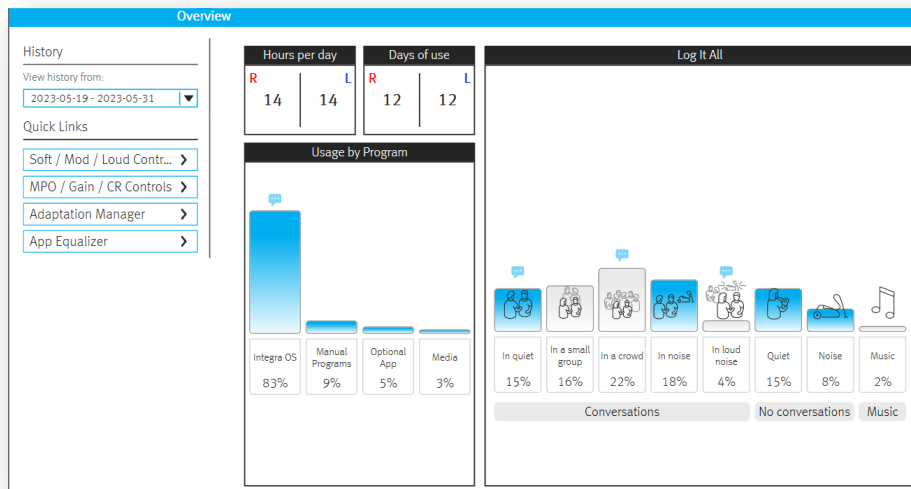
Meet Janice



- She works as a chef and food truck entrepreneur
- Moderate to moderately severe hearing loss
- Has OTC instruments used off and on for a about a year
- Wants to hear better especially at work, [where she can be in meetings with suppliers, or working in a food truck at a busy festivals](#)
- Says she has a busy lifestyle but does not report unusually challenging situations
- Purchased new standard-level RICs a few months ago but hopes for further improvements

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Using Log It All with FLEX:UPGRADE



Using Log It All with FLEX:UPGRADE

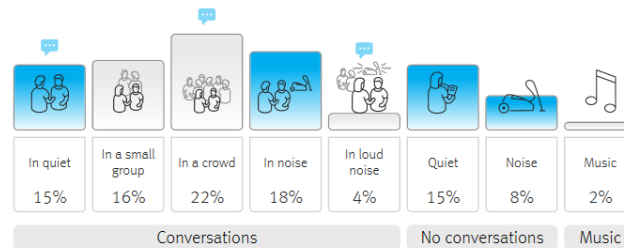
Your Listening Lifestyle

(May 19, 2023 - May 31, 2023)

Moxi V5

Lifestyle Coverage

Coverage shows how well a technology level matches your listening lifestyle



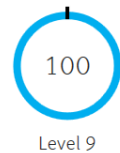
Technology Level Comparison

[Feature List](#)

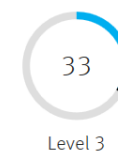
Your Level



Coverage

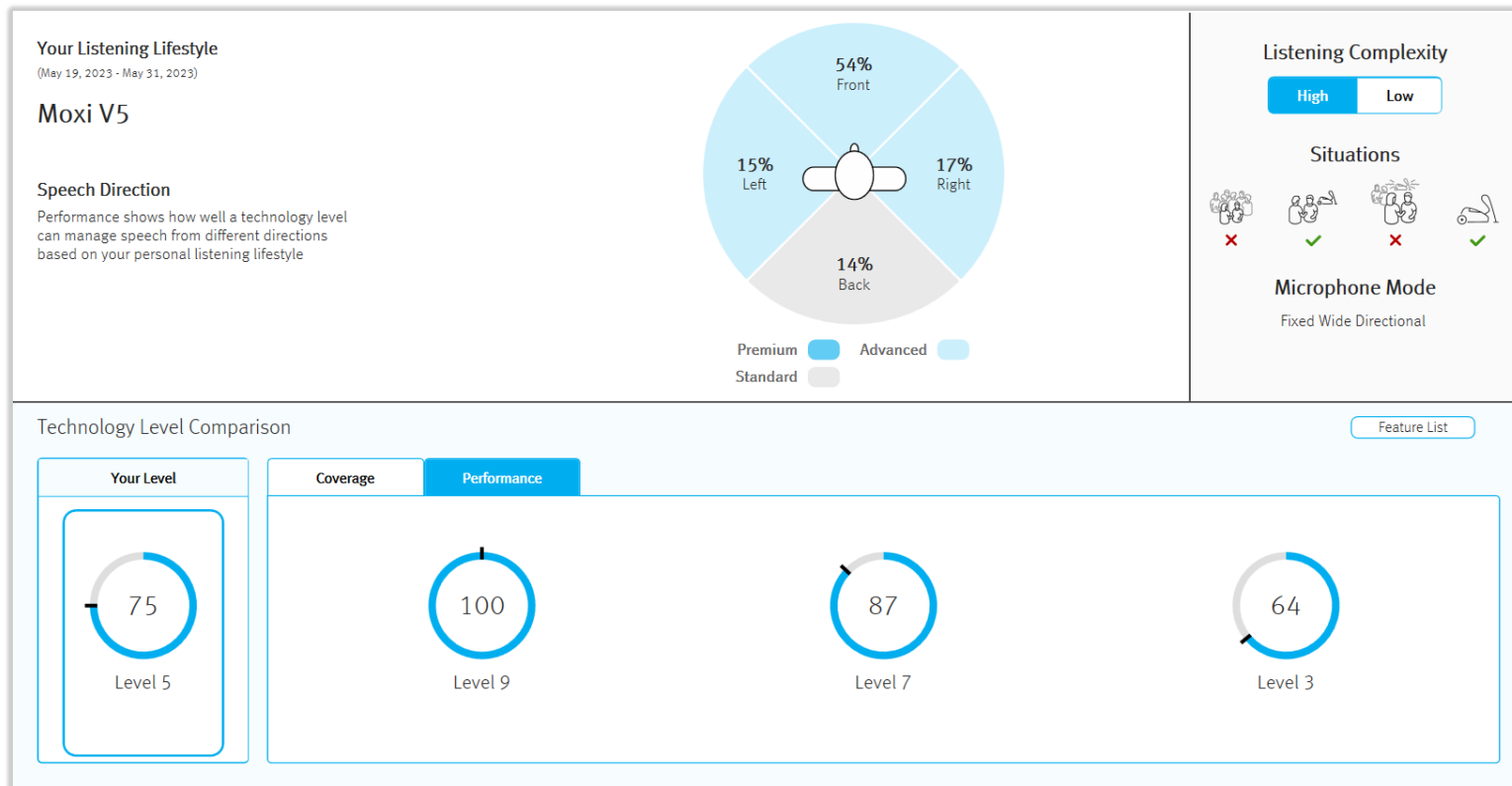


Performance



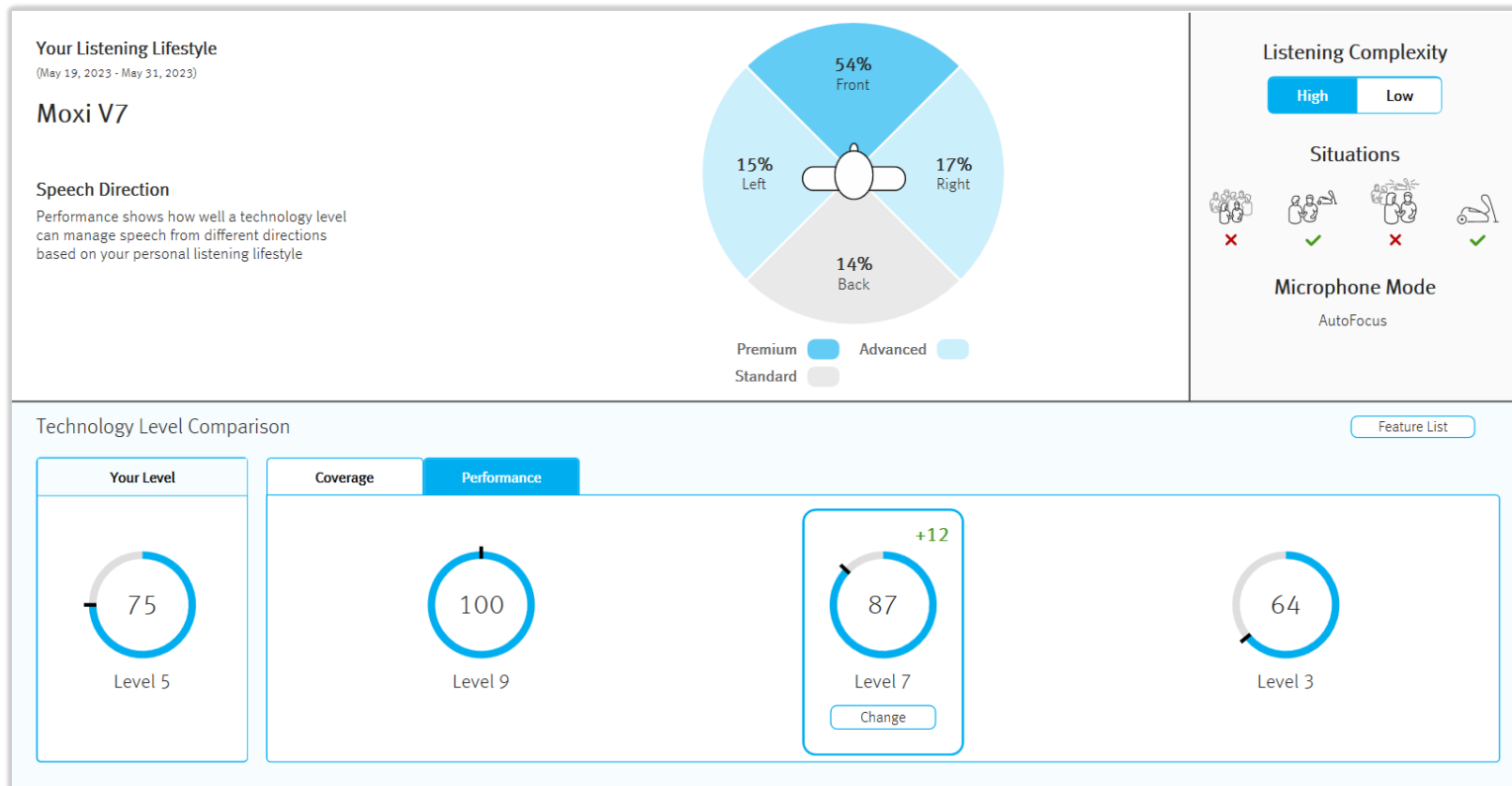
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Using Log It All with FLEX:UPGRADE



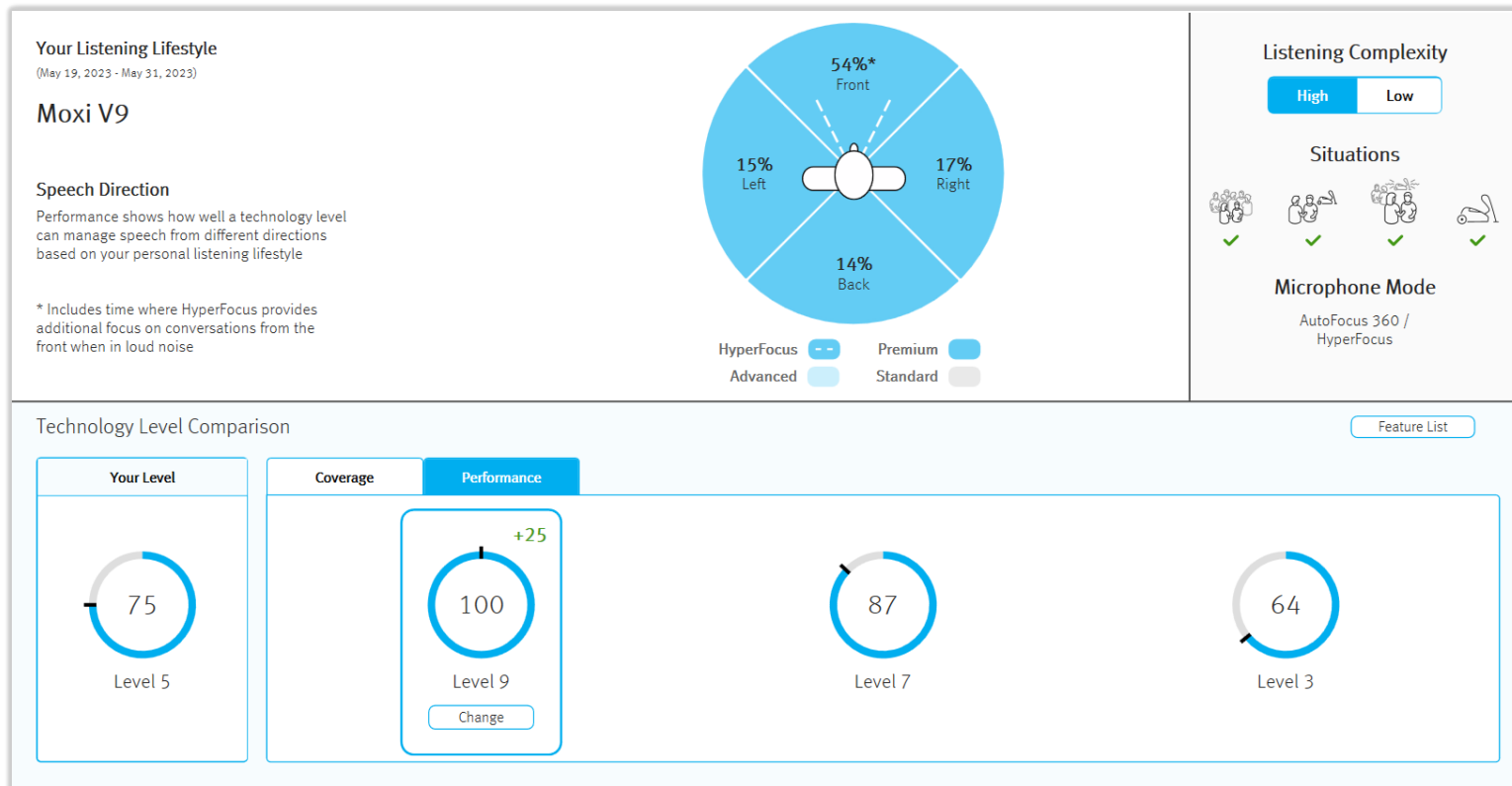
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Using Log It All with FLEX:UPGRADE



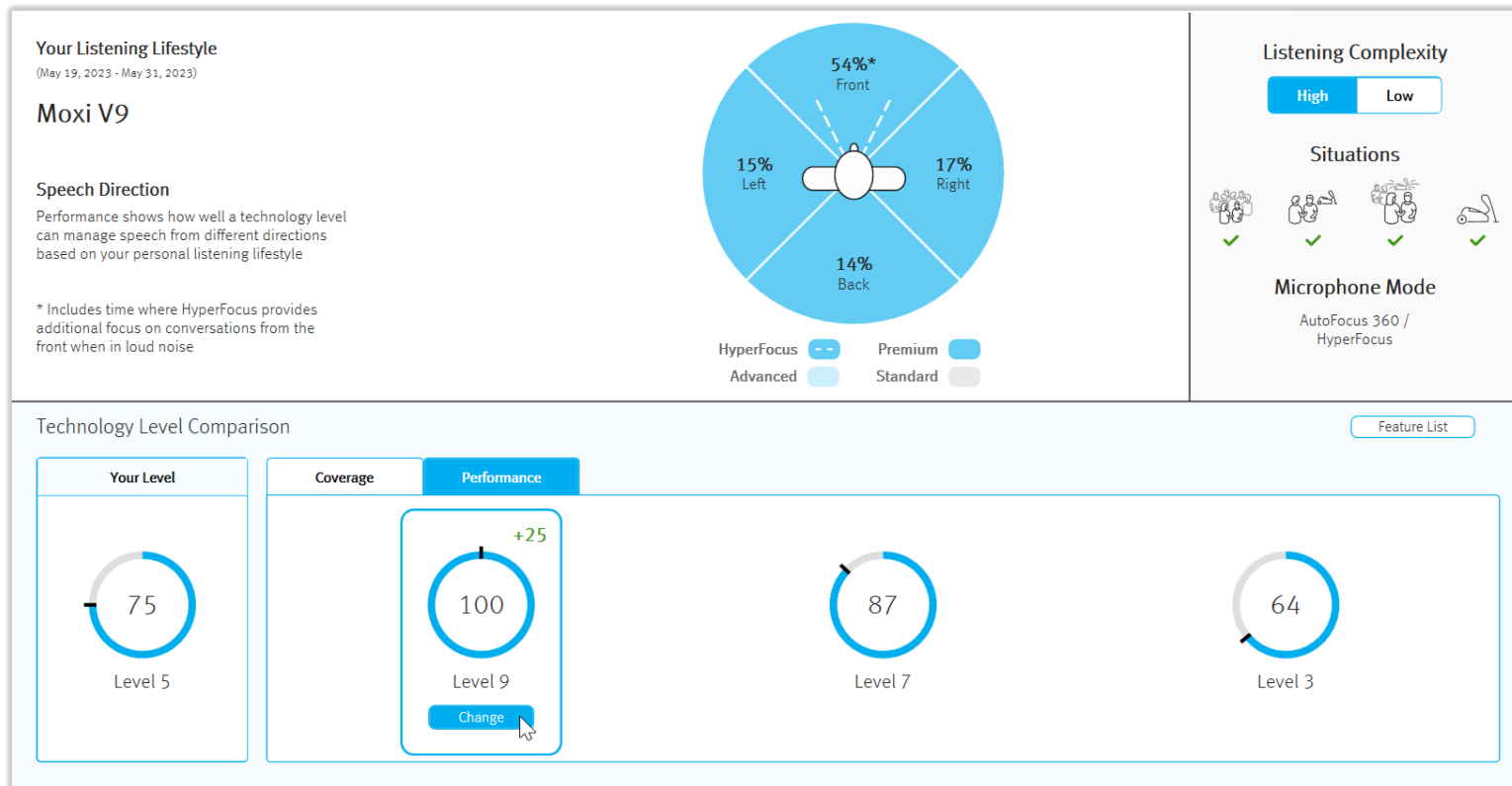
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Using Log It All with FLEX:UPGRADE



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Using Log It All with FLEX:UPGRADE



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Using Log It All with FLEX:UPGRADE

Your Listening Lifestyle
(May 19, 2023 - May 31, 2023)

Moxi V9

Speech Direction
Performance shows how well you can manage speech from different directions based on your personal listening preferences.

* Includes time where HyperFocus provides additional focus on conversation front when in loud noise.

Upgrade Technology Level

Preparation 1 2 3 4
Preparation Information Upgrade Finish

Remove the hearing instruments from the client's ears.

The process may take several minutes.

Data logging from the hearing instrument(s) will be lost.

Current fitting session data will be saved to the database.

Continue Cancel

Technology Level Comparison

Your Level

75
Level 5

100
Level 9
Change

87
Level 7

64
Level 3

Listening Complexity
High Low

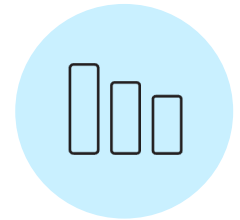
Situations

Microphone Mode
AutoFocus 360 / HyperFocus

Feature List

Using LIA to validate technology level:

Using Log It All to validate an appropriate technology level recommendation



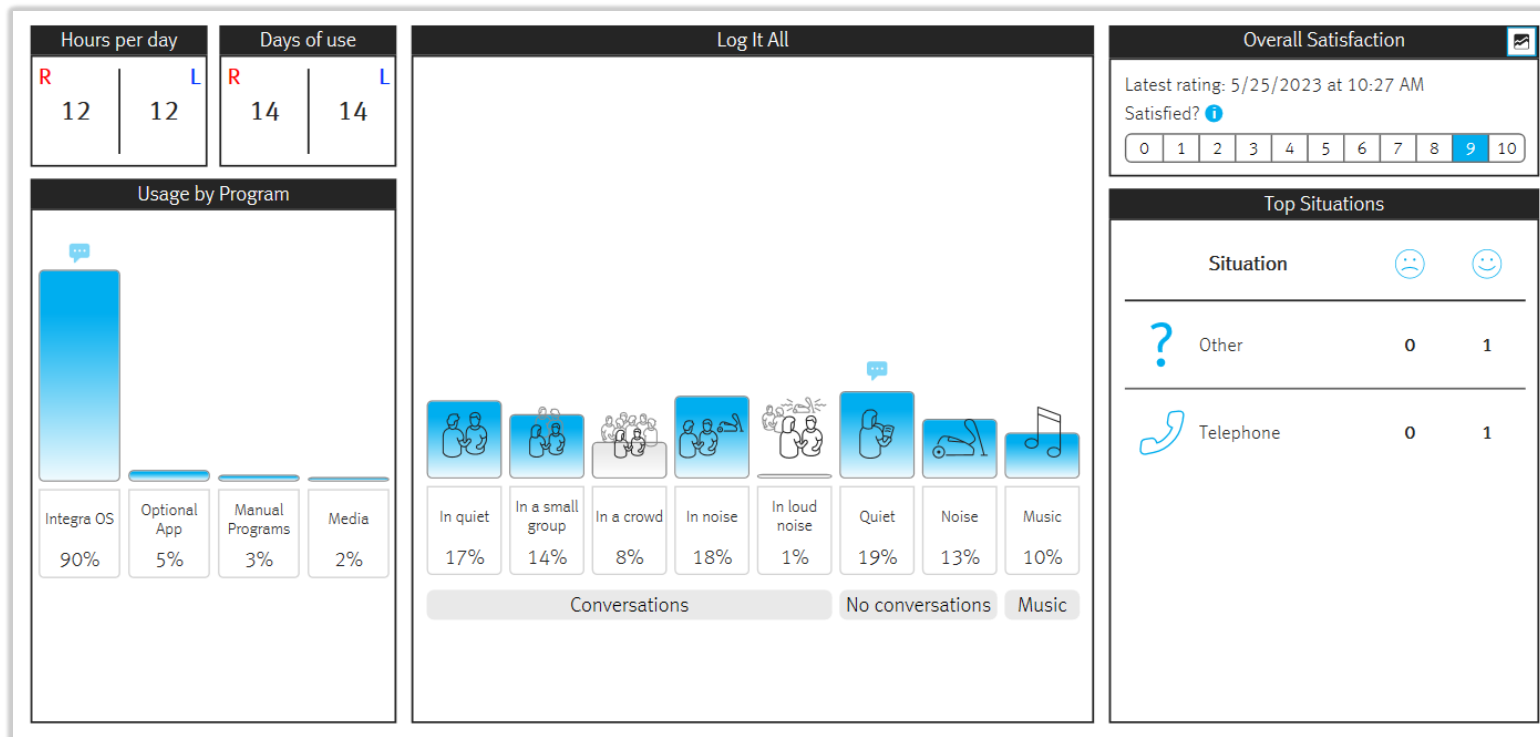
Meet Shannon



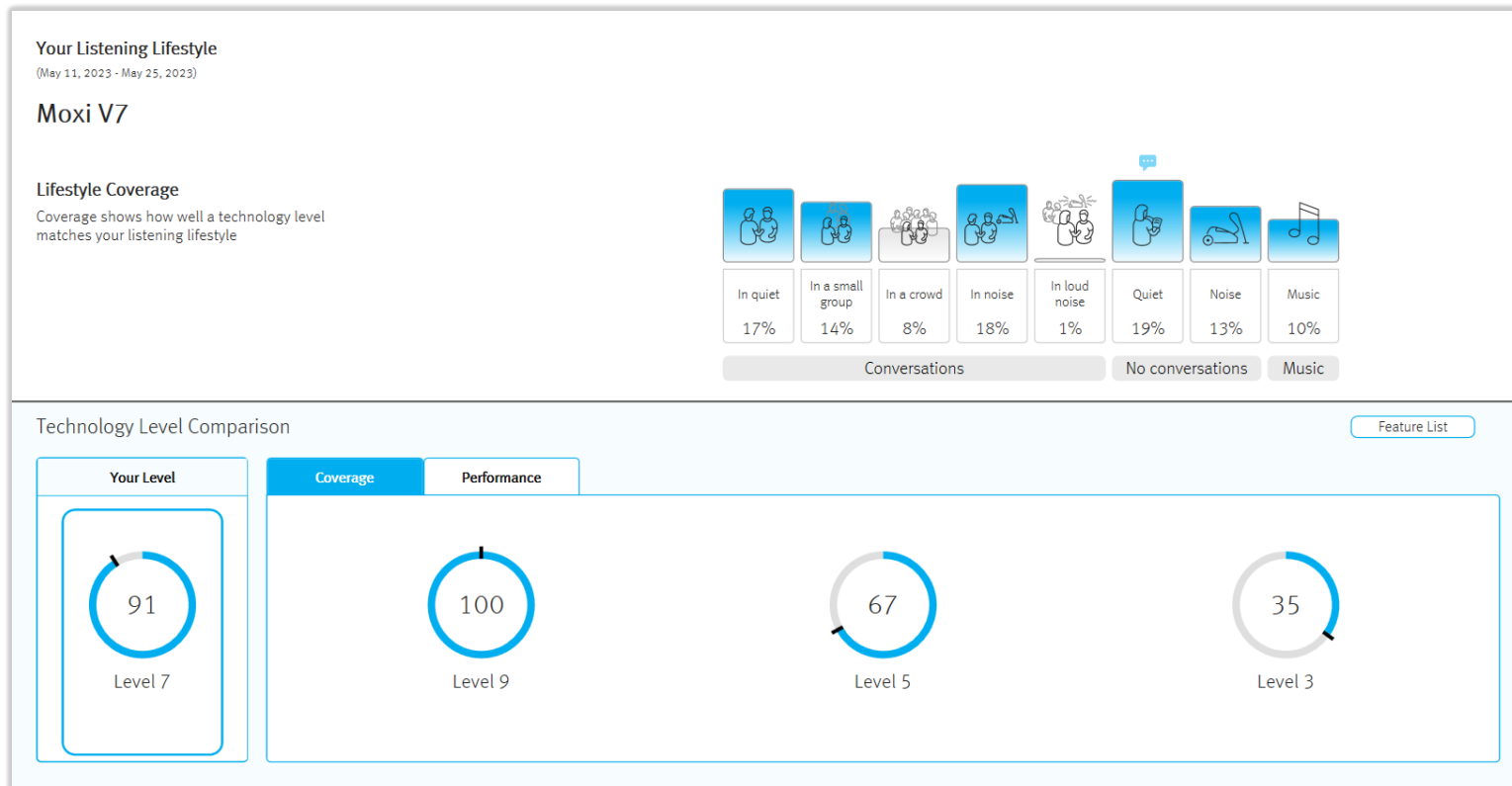
- New to amplification
- Outside sales for a medical lab equipment company
- Spends time on-site with clients in medical laboratories with fans and equipment noise
- Regularly has client meetings in restaurants
- Often works in coffee shops between meetings
- Audiophile with an impressive vinyl record collection

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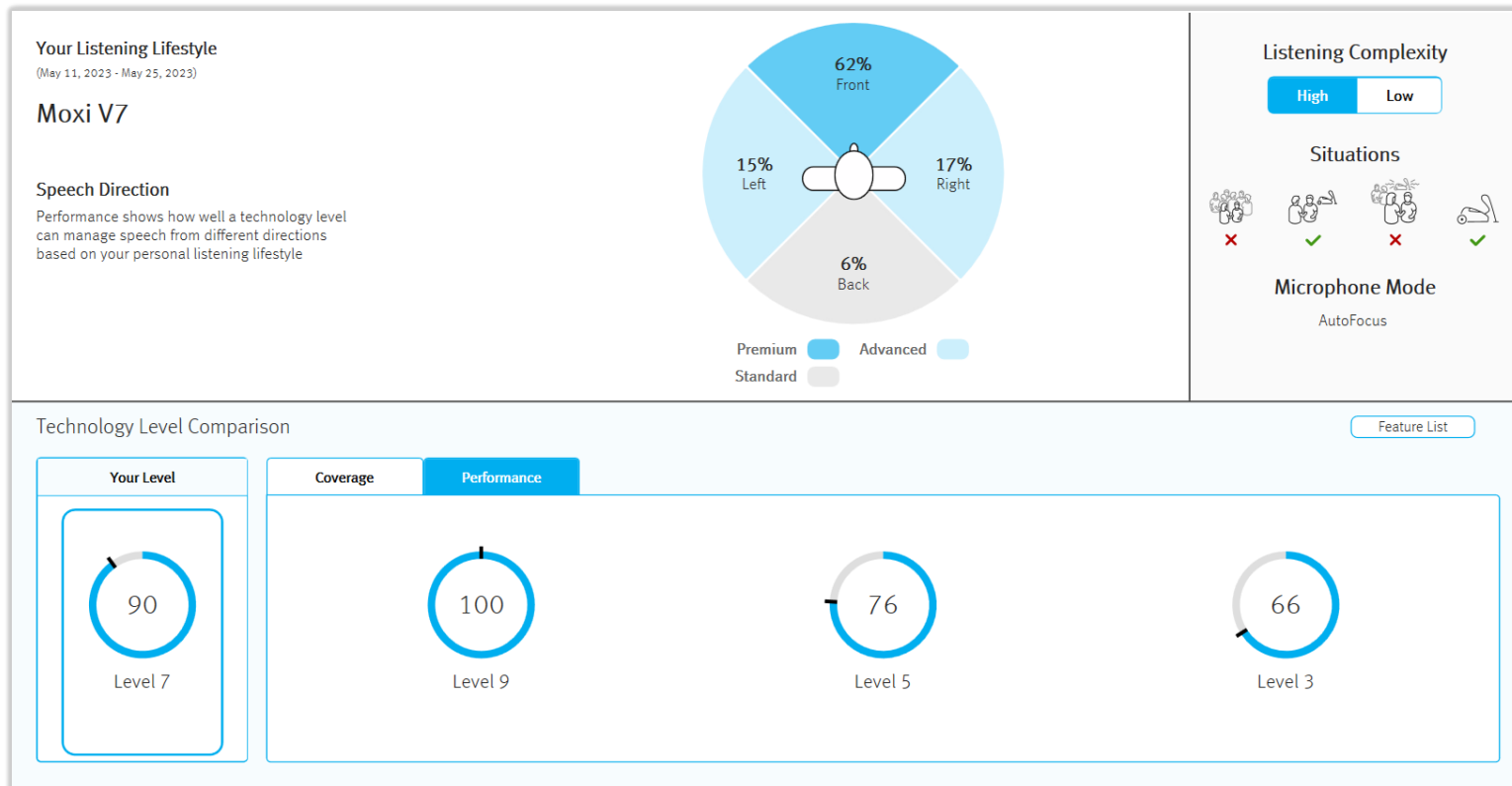
Using LIA to validate tech level



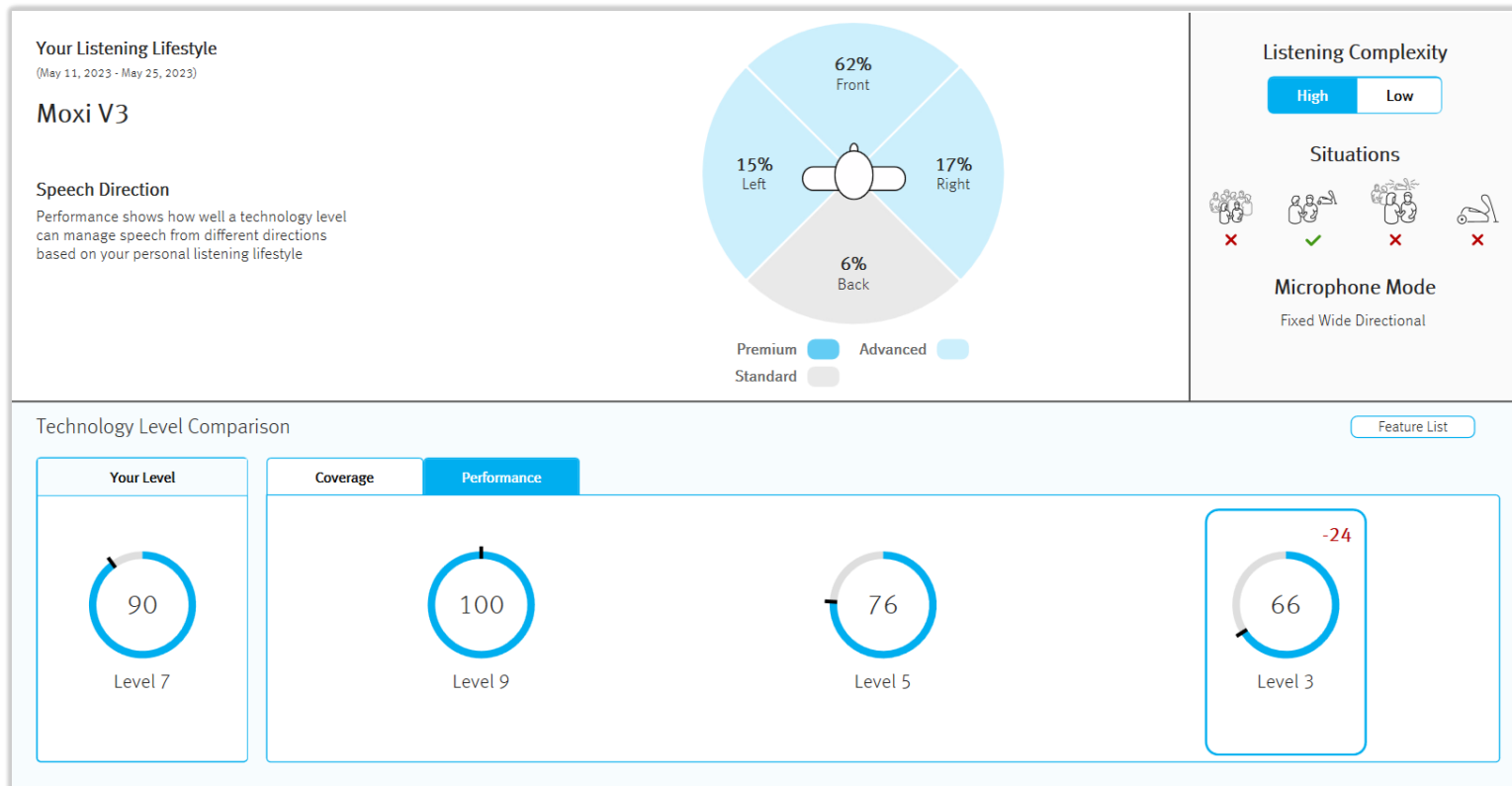
Using LIA to validate tech level



Using LIA to validate tech level



Using LIA to validate tech level



Using LIA to validate tech level

