

Empowered
Patients.
Efficient Practices.
Cracking Coding and
Reimbursement in
the US

Presenters:

- Andrea Overton, Au.D.
- Lindsey VanLooy, Au.D.

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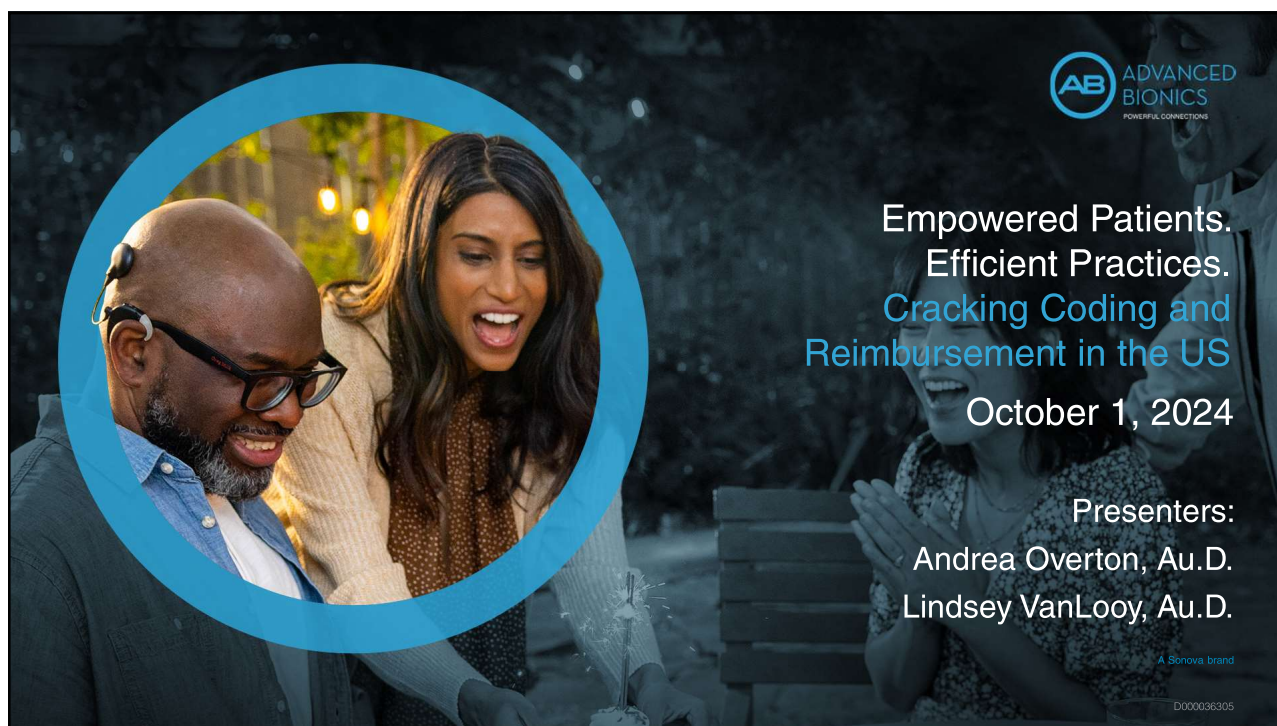


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<https://forms.office.com/e/DyPb9yY94G>



Empowered Patients. Efficient Practices.

Billing and Reimbursement



Course goals and objectives

After this course, participants will be able to:

- identify one important consideration when billing for services for CI recipients
- explain one consideration when billing for services for bimodal recipients
- identify one consideration when billing for telehealth services for CI recipients

Empowered Patients. Efficient Practices.

Billing and Reimbursement



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Andrea Overton and Lindsey VanLooy are paid consultants for Advanced Bionics, LLC. The comments provided by them are their own opinions and do not reflect the opinion of Advanced Bionics.

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Billing and Reimbursement



[illegible]

92626/92627—What can be included?

- Case history
- Discussion of Questionnaires
- Same day amplification optimization/programming (REMs)
- Aided soundfield and speech perception tests
- Perceptual tasks—ESP, open-set and closed-set tests

<https://www.audiology.org/news-and-publications/audiology-today/articles/coding-and-reimbursement-specialty-series-cochlear-implants/>

<https://www.asha.org/practice/reimbursement/coding-and-payment-for-aural-rehabilitation-services/>

<https://leader.pubs.asha.org/doi/10.1044/2020-0831-audiology-billing-coding/full/>





SUPPORT

Release of Medical Record

UNC HEALTH CARE

Patient Request for Access to Protected Health Information (PHI)
HHS# 14206

Patient's Name (Print) _____ Phone Number _____ Date of Birth _____

Person/Company that you wish to receive your records
Name: **Advanced Bionics/Cochlear Americas/MED-EL Corp.**

Address: **28515 Westinghouse Pl, Valencia CA**
13059 E Peakview Avenue Centennial, CO / 2645 Meridian Parkway Durham, NC

Phone Number: **877-829-0026/800-523-5798/919-572-2222**

Fax (if applicable): _____

Information that can be released
Type of Records Being Requested:
☐ All my medical records
☐ Urgent Care Center Notes
☐ Operative Procedure Notes
☐ Discharge Summaries
☐ Laboratory Reports
☐ Radiology Reports
☐ X-ray/CT/MRI/Imaging Reports
☐ Other (describe in detail): _____

Release of PHI
I hereby authorize the release of my PHI to the person or company named above for the purpose of _____
I understand that this authorization is valid for a period of _____ years from the date of this request.
I understand that this authorization is not valid for the release of PHI for any other purpose.
I understand that this authorization is not valid for the release of PHI for any other purpose.
I understand that this authorization is not valid for the release of PHI for any other purpose.

Signature of Patient _____ **Date** _____ **Time** _____

Signature of Authorized Representative _____ **Date** _____ **Time** _____

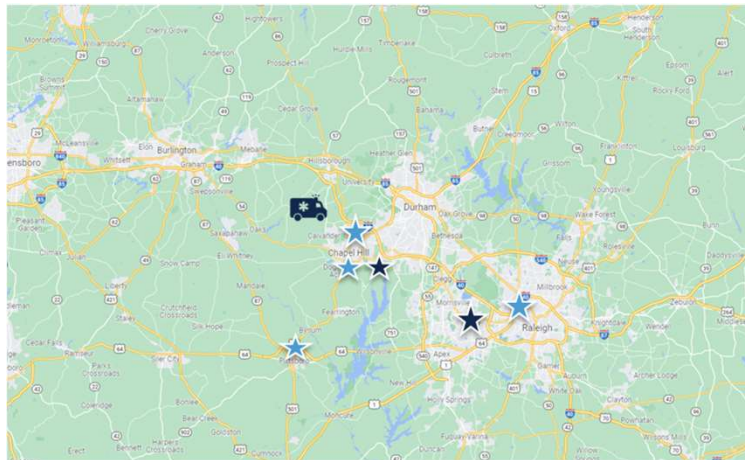
Printed Name of Authorized Representative _____ **Phone Number of Authorized Representative** _____

Explain Representative's authority to act on behalf of the Patient: _____

Barcode _____

Rev. 07/2018 Page 1 of 2 Chart Location: Authorization Forms

Hospital-Based Care vs Provider-Based Care



FY25 HOSPITAL BASED COCHLEAR IMPLANT CHARGES

CI PRE-SURGERY AUDIOLOGY CHARGES

(CPT 92557)	COMP AUDIO EVAL & SPEECH RECOG
(CPT 92550)	TYMPANOMETRY & REFLEX THRESHOLD MEASURE
(CPT 92567)	TYMPANOMETRY
(CPT 92587)	OTOACOUSTIC EMISSIONS LIMITED EVAL
(CPT 92626)	EVAL AUDITORY FUNCTION 1 ST HOUR – requires start and end time
(CPT 92627)	EVAL AUDITORY FUNCTION (extra 15 min)

CI SURGERY AUDIOLOGY CHARGES

(CPT 92584)	CI NEUROTELEMETRY
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CI POST-SURGERY AUDIOLOGY CHARGES

(CPT 92601)	COCHLEAR IMPLANT PROGRAMMING - < 7 years
(CPT 92602)	COCHLEAR IMPLANT REPROGRAMMING < 7 years
(CPT 92603)	COCHLEAR IMPLANT PROGRAMMING > 7+ years
(CPT 92604)	COCHLEAR IMPLANT REPROGRAMMING > 7+ years
(CPT 92626)	EVAL AUDITORY REHAB 1 ST HOUR- requires start and end time
(CPT 92627)	EVAL AUDITORY REHAB (extra 15 min)
(CPT 92550)	ESRTs: TYMPANOMETRY & REFLEX THRESHOLD MEASURE w/ modifier 59 & 52 (1 ear)
(CPT 92584)	ECAP/TELEMETRY only – ELECTROCOCHLEOGRAPHY

Commonly Used Codes Per Appointment Type

CI INITIAL ACTIVATION

- 92603 - COCHLEAR IMPLANT PROGRAMMING
- 92550 - TYMPANOMETRY & REFLEX THRESHOLD MEASURE w/ modifier 59 & 52 if conducting ESRT

CI UNILATERAL FOLLOW-UP

- 92604 - COCHLEAR IMPLANT REPROGRAMMING
- 92626 - EVAL AUDITORY REHAB 1ST HOUR w/ modifier 59
- 92550 - TYMPANOMETRY & REFLEX THRESHOLD MEASURE w/ modifier 59 & 52 if conducting ESRT

CI BILATERAL FOLLOW-UP

- 92604 - COCHLEAR IMPLANT REPROGRAMMING
- 92626/92627 - EVAL AUDITORY REHAB 1ST HOUR w/ modifier 59 + (extra 15 min) w/ modifier 59 (if applicable)
- 92550 - TYMPANOMETRY & REFLEX THRESHOLD MEASURE w/ modifier 59 if conducting ESRT bilaterally

CI TROUBLESHOOT

- 92584 - ELECTROCOCHLEOGRAPHY for ECAP (NRI/NRT/ART and telemetry)

CI TELEMEDICINE (only if synchronous)

- enter COCHLEAR IMPLANT REPROGRAMMING w/ 95 modifier, GT modifier, POS

MODIFIERS

22 = Increased Procedural Services
50 = Bilateral
RT = RIGHT
LT = LEFT
59 = Distinct Procedural Service
52 = Reduced Services
XS = separate organ/structure
XE = separate encounter, same day (ex. testing pt for 2nd time)
XU = unusual, non-overlapping service
ELP = Elective procedure



CI Evaluation Billing and Coding

- **92557** [COMPREHENSIVE AUDIO EVAL & SPEECH RECOGNITION]
- **92567/92550** [TYMPANOMETRY/TYMP & REFLEX]
- **92626** [EVAL AUDITORY REHAB 1st Hour]
 - -59 modifier, start and end time
 - **-XS modifier, comment**
- **92627** [EVAL AUDITORY REHAB +15 min]
 - -59 modifier
 - **-XS modifier, comment**
- **92587** [OTOACOUSTIC EMISSIONS LIMITED EVAL]

Hospital Based, **Provider Based**

Modifiers

- **RT/LT** - Right/Left - determining laterality
- **59** – Distinct procedural service
- **50** – Bilateral procedure
- **22** – Increased procedural services
- **76** – Repeat procedure or service on same day
- **52** – Reduced or eliminated services
- **XS** – Separate structure, distinct service
- **XE** – Distinct and separate from other services on same day, occurred in separate encounter
- **XU** – Unusual non-overlapping service
- **XP** – Separate provider

[MLN17837722](https://www.cms.gov/MLN17837722) - Proper Use of Modifier 59, XE,XP,XS,XU ([cms.gov](https://www.cms.gov))



Billing and Coding for Unilateral CI Services

- **92626** [EVAL AUDITORY REHAB 1st Hour]
 - -59 modifier, start and end time
 - **-XS modifier, comment**
- **92550** [TYMP & REFLEX THRESHOLD MEASURE]
 - -59, -52 modifiers
 - **-XS modifier, comment**
- **92604** [COCHLEAR IMPLANT REPROGRAMMING]
 - As is
 - -RT/LT



Hospital Based, **Provider Based**

<https://www.audiology.org/practice-resources/coding/coding-frequently-asked-questions/billing-and-coding-for-audiology-services/>



Billing and Coding for Bilateral CI Services

- **92626** [EVAL AUDITORY REHAB 1st Hour]
 - -59 modifier, start and end time
 - **-XS modifier**, and **comment**
- **92627** [EVAL AUDITORY REHAB +15 min]
 - -59 (if applicable)
 - **-XS modifier**, and **comment**
- **92604** [COCHLEAR IMPLANT REPROGRAMMING]
 - -22 modifier
 - -RT (first device), 92604 – LT + 76 modifier (second device)
 - -50 modifier
 - Completed on 2 separate dates of service
- **92550** [TYMP & REFLEX THRESHOLD MEASURE]
 - -59 modifier
 - **-XU modifier**, and **comment**



Hospital Based, **Provider Based**

<https://www.audiology.org/news-and-publications/audiology-today/articles/coding-and-reimbursement-specialty-series-cochlear-implants/#~:text=92604%20Diagnostic%20analysis%20of%20CI,%20page%207>

Billing and Coding for Bimodal Services

- **92626** [EVAL AUDITORY REHAB 1st Hour]
- **92604** [COCHLEAR IMPLANT REPROGRAMMING]
- **92550** [TYMP & REFLEX THRESHOLD MEASURE]
- **V5264** [DISPENSING OF EARMOLD]
- **V5257** [HEARING AID DIGITAL, MONAURAL, BTE]
- **V5011** [FITTING, ORIENTATION, CHECKING OF HEARING AID]



Hospital Based, **Provider Based**

Billing and Coding for Acoustic Earhook

- **92626** [EVAL AUDITORY REHAB 1st Hour]
- **92604** [COCHLEAR IMPLANT REPROGRAMMING]
- **92550** [TYMP & REFLEX THRESHOLD MEASURE]
- **V5264** [DISPENSING OF EARMOLD]
- **V5020** [CONFORMITY EVALUATION] - real ear



Hospital Based, **Provider Based**



Implementation of Telehealth



Trialed telehealth for non-billable services



Obtained hospital compliance approval



Became familiar with the AB Remote Support app and Target CI



Billing and Coding for Telehealth Services

CMS Consolidated Appropriations Act of 2023 has extended telehealth coverage of audiology services paid under the fee schedule through December 31, 2024.

Telehealth Requirements

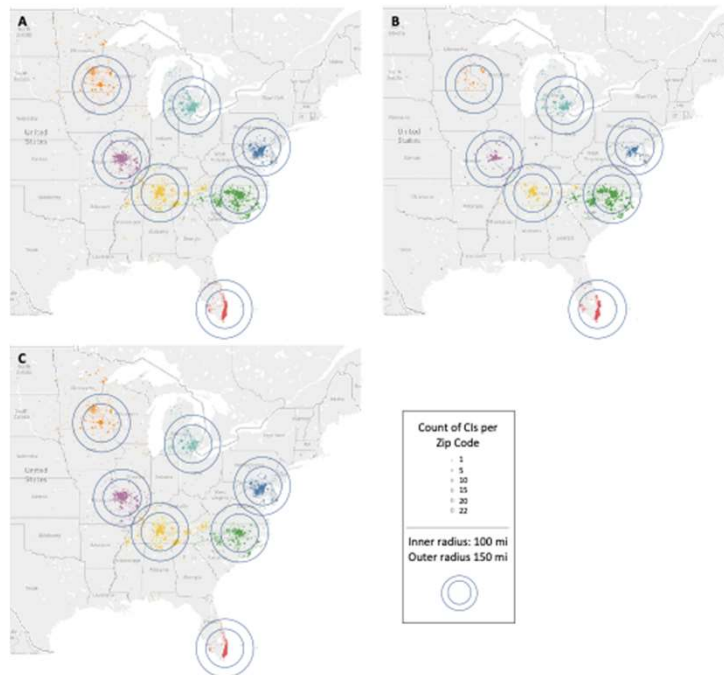
Technology

- For most non-behavioral or mental telehealth, you must use 2-way, interactive, audio-video technology. Section 4113 of the [Consolidated Appropriations Act, 2023](#) allows you to use audio-only telehealth for some non-behavioral or mental telehealth through December 31, 2024.
- For behavioral or mental telehealth, you may use 2-way, interactive, audio-only technology.



AB platform provides real-time, video-audio interface, and provides full access to software. As a result, it meets all requirements for full coverage.





Nassiri et al 2022

Billing and Coding for Telehealth Services



<https://aslpcompact.com/>

Billing and Coding for Telehealth Services

- **92604 [COCHLEAR IMPLANT REPROGRAMMING]**
 - Possible modifiers: -95 modifier or -GT modifier
 - Possible POS sites: 02, 10

<https://www.cms.gov/files/document/mln901705-telehealth-services.pdf>

<https://www.asha.org/practice/reimbursement/medicare/providing-telehealth-services-under-medicare/>

<https://www.audiology.org/practice-resources/coding/telehealth-billing-and-coding-for-audiology/>



The screenshot displays the Epic EMR interface. On the left, a sidebar shows a search for activities with results for Patient Care, Scheduling, Billing, Surgery, Referrals, Imaging, Hospice, Reports, Tools, and Help. The main window shows a patient's medical history with a table of encounters. The table includes columns for Patient, Age/Gender, Type, Notes, Events, Pre-Charting?, and Patient Location. The encounters listed are:

Patient	Age/Gender	Type	Notes	Events	Pre-Charting?	Patient Location
[REDACTED]	[REDACTED]	RETURN COCHLEAR IMPLANT	Closed			
[REDACTED]	[REDACTED]	RETURN COCHLEAR IMPLANT	Patient called to cancel -KI	Yes		
[REDACTED]	[REDACTED]	INTERIM VISIT 60	- shipped to	Closed		

Below the table, there are sections for Allergies, Medications, and Prior Authorizations. The bottom of the screen shows a patient's problem list with the entry: "Sensorineural hearing loss (SNHL) of left ear".



Epic Search (Ctrl+Space)

Home Open Slots Apps Chart Documentation Telephone Call Sign My Visits Customizations In Basket More

Mark Patients For Merge Print Log Out More

Summary Prof Tx Inquiry Accounts Payments Statements / Letters History Patient Summary Coverages Prof Workqueues Guarantor Edit

Prof Tx Inquiry - 1 of 1 Guarantors

Quick Filters Tx # Service Date Billing Provider

Include Voided/Reversed Apply No Filters Applied

Visit Accounts Invoices Transactions

Sort By: Visit Number Expand All Collapse All

Insurance 417.00 Self-Pay 10.00

Tx#	Type	PO#	Date	Description	Modifiers	Status	Amount	Insurance	Self-Pay	Service Date	Department	Bill Area
7				92550 (CPT®)-PR TYMPANOMETRY AND ...	52,59,XU		81.00	81.00	0.00	02/07/2024	UNC AUDIOLOGY ...	UNC Audi
8				2000-INSURANCE PAYMENT (INSURA...			0.00	—	—	04/05/2024	PAYMENT POSTIN...	
6				92604 (CPT®)-PR DX ANAL COCHLEAR IM... LT			338.00	0.00	0.00	02/07/2024	UNC AUDIOLOGY ...	UNC Audi
10				3013-UNCHCS MEDICARE OR MEDICA...			-1.76	—	—	04/05/2024	PAYMENT POSTIN...	
9				3000-CONTRACTUAL WRITE-OFF (INS...			-249.77	—	—	04/05/2024	PAYMENT POSTIN...	
8				2000-INSURANCE PAYMENT (INSURA...			-86.47	—	—	04/05/2024	PAYMENT POSTIN...	
5				92626 (CPT®)-PR EVAL AUD FUNCJ CAND... 59,XU			336.00	336.00	0.00	02/07/2024	UNC AUDIOLOGY ...	UNC Audi
8				2000-INSURANCE PAYMENT (INSURA...			0.00	—	—	04/05/2024	PAYMENT POSTIN...	
1				99203 (CPT®)-PR OFFICE/OUTPATIENT NE...			269.00	0.00	10.00	02/07/2024	UNC OTOLARYNG...	ENT PP Ot
4				3000-CONTRACTUAL WRITE-OFF (INS...			-159.71	—	—	02/21/2024	PAYMENT POSTIN...	
3				3013-UNCHCS MEDICARE OR MEDICA...			-1.99	—	—	02/21/2024	PAYMENT POSTIN...	
2				2000-INSURANCE PAYMENT (INSURA...			-97.30	—	—	02/21/2024	PAYMENT POSTIN...	

Coverages
1 HUMANA MEDICARE ADV ...
2 MUTUAL OF OMAHA - MU...

UNC HEALTH

Epic Search (Ctrl+Space)

Home Open Slots Apps Chart Documentation Telephone Call Sign My Visits Customizations In Basket More

Mark Patients For Merge Print Log Out More

Summary Prof Tx Inquiry Accounts Payments Statements / Letters History Patient Summary Coverages Tx 6

Transaction 6 Details

Refresh Functions Go To

92604 (CPT®) - PR DX ANAL COCHLEAR IMP,PT >7 YRS,REPROG

Original: 338.00
Insurance: 0.00
Self-pay: 0.00

Functions

Summary History EOB Encounter Related Invoices

Default Fee Schedule: PB DEFAULT FSC Claim scrubber ID: [REDACTED]

General Ledger

Date	Amount	Debit #	Credit #	Flip
[REDACTED]	338.00	[REDACTED]	[REDACTED]	

Reimbursement

Contract: UNC PB EST ALLOW MEDICARE
Amount: 81.28
Method: Minimum of Fee Schedules - UNC PB EST ALLOW MEDICARE NFAC [649]

Work RVU	Overhead RVU	Malpractice RVU	Total RVU
1.25	1.40	0.03	2.68

Coverages
1 HUMANA MEDICARE ADV ...
2 MUTUAL OF OMAHA - MU...

UNC HEALTH

Reimbursement Examples

In Person

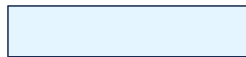
Cigna

- 69% for charges dropped
 - *Example:* 92604; billed \$338 and reimbursed \$231.84 (comment: minimum of fee schedule allowable for Cigna)



Medicare A&B

- 25% for charges dropped
 - *Example:* 92603; billed \$570 and reimbursed \$139.87 (comment: minimum of fee schedules)



Remote

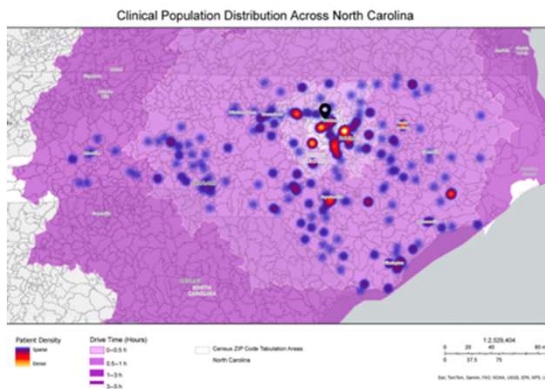
Cigna

- 69% for charges dropped
 - *Example:* 92604; billed \$338 and reimbursed \$231.84 (comment: minimum of fee schedule allowable for Cigna)

Medicare A&B

- 25% for charges dropped
 - *Example:* 92603; billed \$570 and reimbursed \$139.87 (comment: minimum of fee schedules)

Transportation Challenges



Median Drive Time: 85 min
(IQR 40-135 min)



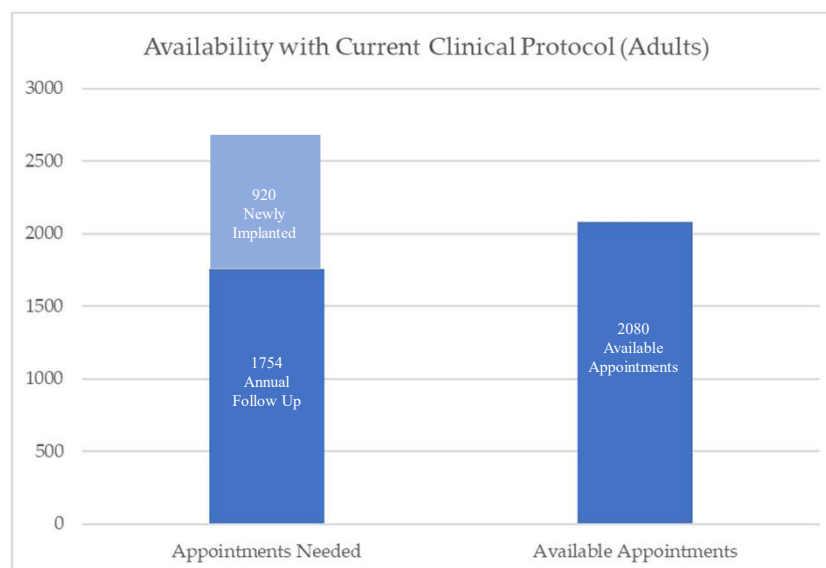
Financial costs to patients
(gas money, hotel, time off work,
family member time off work)

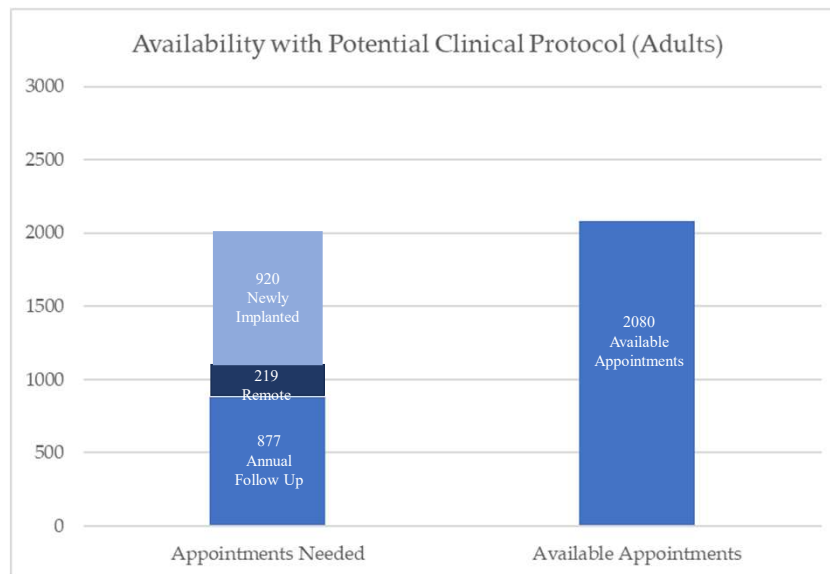


Patients who are medically
complex, live in assisted living
facility, or are unable to travel

Nix et al. (2024)

Current Adult Clinical Protocol





Benefits of Utilizing Telehealth



Improves access to care



Reduces travel time and time taken off from work/school



Programming convenience for patients and clinicians



Can easily include family members/support



Will each of you share one action to
take to improve clinical efficiency?



QUESTIONS?



Thank you!

Please complete a short survey on today's training session.



<https://forms.office.com/e/DyPb9yY94G>



Learn more from about clinical efficiency with Dr. René Gifford on Thursday, November 7th!

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a Continued family site

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Empowered Patients, Efficient Practices: AB's Virtual Workshop Series

Presentation by René Gifford, Ph.D.

November 7, 2024
9:00 AM PST / 6:00 PM CET