

Brighter Outcomes: Fitting Beltone Illuminate for Patient Success

Laura Schachtel, AuD
Course Handout and Interactive Worksheet

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What's in This Handout

KEY TAKEAWAYS.....	3
COURSE CONTENT.....	4
True Directionality: Three Technologies Working as One.....	4
The Beltone Illuminate Feature Set.....	6
Owning Your Expert Advice.....	9
How and When to Pivot.....	10
The Decision to Move Forward.....	11
Beltone Illuminate Hardware Options.....	12
Conclusion.....	17
INTERACTIVE WORKSHEET.....	18
NOTES.....	28
QUIZ SUMMARY.....	29
ADDITIONAL INFORMATION.....	30–31

Key Takeaways

Key Takeaway	Clinical Implication
True Directionality is three technologies working as one	AcoustIQ classification, 4-mic beamforming, and DNN denoising operate together automatically, so the patient does not have to manage programs manually.
Classification accuracy drives feature engagement	AcoustIQ showed 88% greater accuracy in real-time classification and feature engagement than the closest premium brand across the scenes tested.
Listening mode follows the environment	Spatial Cue Preservation, Better Ear, and Speech Intelligibility engage at increasing noise levels, giving you concrete language for counseling patients about each setting.
Feature sets step down by technology level	The 17 carries True Directionality; the 9, 6, and 4 carry CrossLink Directionality 4, 3, and 2 with Sound Cleaner at correspondingly fewer levels.
Hear-in-noise benefit is quantifiable	All-Around total benefit runs from 17.6–23.6 dB at the 17 down to 6–9 dB at the 4, which grounds the recommendation conversation in numbers.
Recommend from the assessment, not from price	Assess, ask permission to share your advice, then make one clear recommendation connected directly to the patient's stated goals.
Pivot to preserve adoption	Affirm the original recommendation first, then reframe lower technology as a good alternative. The goal is to keep the patient moving forward, not to negotiate.
Hardware choice reflects patient priorities	Style, receiver, battery type, and connectivity are matched to discretion, handling and dexterity, durability, and streaming needs.

Course Content

Learner Outcomes

- Describe how our new feature, True Directionality, helps with improving speech understanding in noise.
- List the updated feature set of the Beltone Illuminate family.
- Identify how to formulate a clear, confident recommendation and thoughtfully guide each patient through the decision-making process.
- Explain when to revisit an initial technology recommendation and guide patients toward the solution that best aligns with their lifestyle, listening needs, and individual circumstances.
- Define specific Beltone Illuminate hardware options and match them to patient priorities such as discretion, handling/dexterity, durability, and connectivity.

True Directionality: Three Technologies Working as One

True Directionality is built from three technologies:

- AcoustIQ — classifies the environment with precision and activates the right features.
- 4-mic Beamforming — delivers leading speech clarity in noise where you focus.
- DNN Denoising — reduces distractions automatically for clearer conversations with less effort.

Proving the Classifier Right

The study tested 6 premium brands across 8 real-world sound scenes and 3 environment types.

The questions asked of the automatic programs were:

- Do they activate directionality in speech-in-front and noise-around environments?
- Do they reduce gain for noise in noisy environments?
- Do they preserve prescribed gains in speech-only environments?

The Results

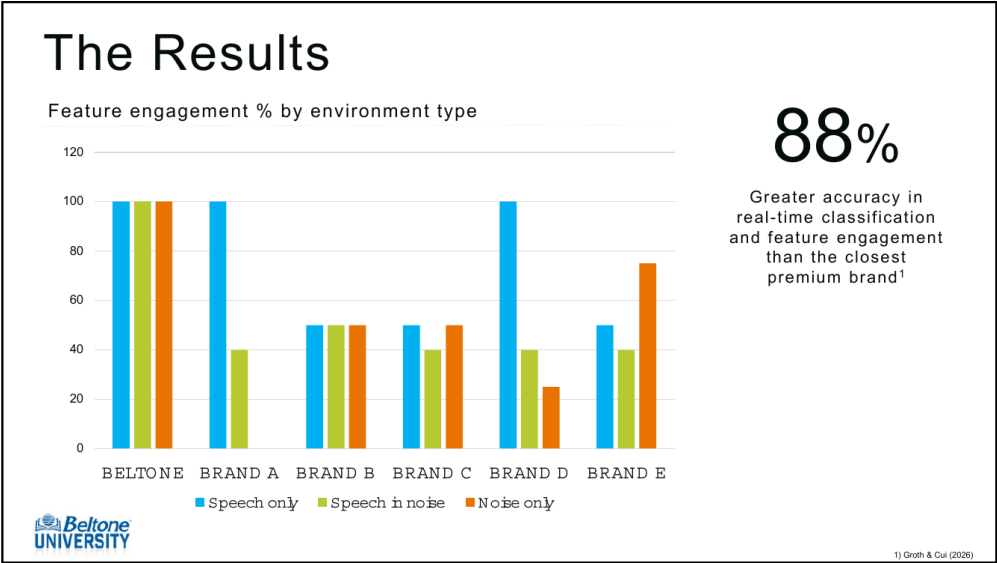


Figure 1. Feature engagement by environment type for Beltone compared with five premium brands. 88% greater accuracy in real-time classification and feature engagement than the closest premium brand.

Beamformer Listening Modes

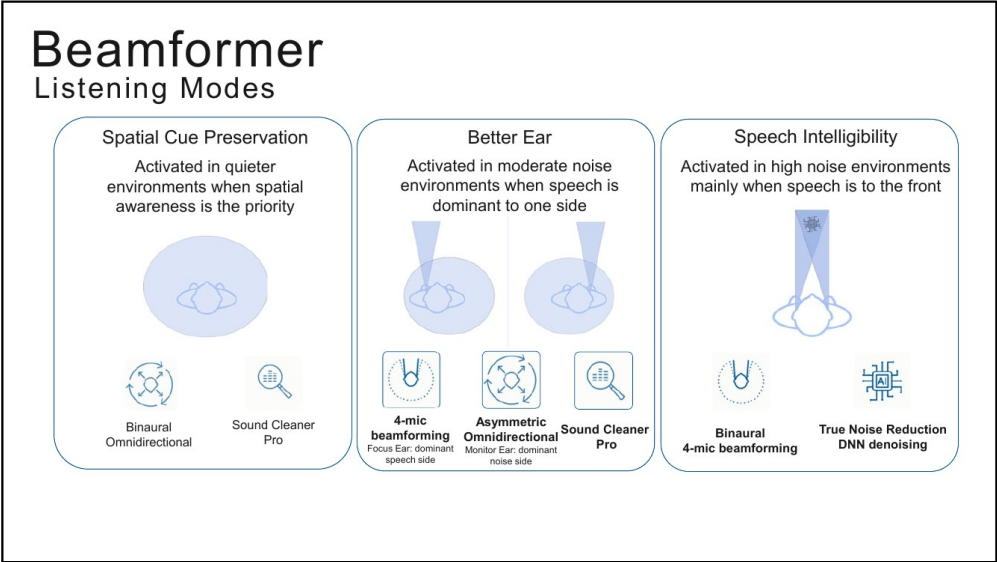


Figure 2. The three beamformer listening modes and the features active in each.

Listening Mode	When It Activates and What Is Working
Spatial Cue Preservation	Activated in quieter environments when spatial awareness is the priority. Binaural Omnidirectional with Sound Cleaner Pro.
Better Ear	Activated in moderate noise environments when speech is dominant to one side. 4-mic beamforming on the focus ear (dominant speech side),

Listening Mode	When It Activates and What Is Working
	Asymmetric Omnidirectional on the monitor ear (dominant noise side), with Sound Cleaner Pro.
Speech Intelligibility	Activated in high noise environments mainly when speech is to the front. Binaural 4-mic beamforming with True Noise Reduction DNN denoising.

Q1

Quiz Hint: In the Speech Intelligibility listening mode, which the beamformer engages automatically in high-noise environments mainly when speech is to the front, binaural 4-mic beamforming works together with True Noise Reduction DNN denoising.

What Happens When the Loudest Talker Is Not the One in Front?

Using the DNN, users experienced:

- 80% better audibility of the intended speaker
- Less listening effort
- Reduced distraction from competing voices

Beltone Illuminate delivers the best audibility advantage compared to other DNN denoising solutions.

The Beltone Illuminate Feature Set

All-Around Program

Technology Level	Features in the All-Around Program
ILU 17	True Directionality; Sound Cleaner Pro with per environment; and True Noise Reduction, 3 levels
ILU 9	CrossLink Directionality 4; Sound Cleaner, 4 levels
ILU 6	CrossLink Directionality 3; Sound Cleaner, 3 levels
ILU 4	CrossLink Directionality 2; Sound Cleaner, 2 levels

Which Solution Would You Offer? All-Around Program

Which solution would you offer?				
For All Around Program				
	Illuminate 17	Illuminate 9	Illuminate 6	Illuminate 4
Directionality	True Directionality	CrossLink Directionality 4	CrossLink Directionality 3	CrossLink Directionality 2
Directional benefit	8.6 dB	8.6 dB	4.3 dB	3 dB
Noise reduction options	True Noise Reduction Strong	Sound Cleaner Mild - Strong	Sound Cleaner Mild - Considerable	Sound Cleaner Mild - Moderate
Noise reduction benefit	9 - 15 dB	3 - 10 dB	3 - 8 dB	3 - 6 dB
Total Hear in Noise benefit	17.6 – 23.6 dB	11.8 – 18.6 dB	7.3 – 12.3 dB	6 – 9 dB



Figure 3. All-Around program feature and benefit comparison across Illuminate 17, 9, 6, and 4.

Hear in Noise Program

Technology Level	Features in the Hear in Noise Program
ILU 17	True Focus; True Noise Reduction, 3 levels
ILU 9	True Focus; True Noise Reduction On/Off (Considerable)
ILU 6	Ultra Focus 2; Sound Cleaner, 3 levels
ILU 4	Ultra Focus; Sound Cleaner, 2 levels

Which Solution Would You Offer? Hear in Noise Program

Which solution would you offer?				
For Hear in Noise Program				
	Illum inate 17	Illum inate 9	Illum inate 6	Illum inate 4
Directionality	True Focus/Clear Focus	True Focus/Clear Focus	Ultra Focus 2	Ultra Focus
Directional benefit	9.4 dB	9.4 dB	8.6 dB	4.3 dB
Noise reduction options	True Noise Reduction Strong	True Noise Reduction Considerable	Sound Cleaner Mild - Considerable	Sound Cleaner Mild - Moderate
Noise reduction benefit	9 - 15 dB	6 - 12 dB	3 - 8 dB	3 - 6 dB
Total Hear in Noise benefit	18.4 - 24.4 dB	15.4 - 21.4 dB	11.6 - 16.6 dB	7.3 - 10.3 dB



Figure 4. Hear in Noise program feature and benefit comparison across Illuminate 17, 9, 6, and 4.

Tech Level 17 Compared with Tech Level 9

Category	Tech Level 17	Tech Level 9
Speech Intelligibility and Awareness	True Directionality; True Focus; M&RIE/Personal sound ID	CrossLink Directionality 4; True Focus; M&RIE/Personal sound ID
Comfort	True Noise Reduction (up to Strong); Wind Noise Reduction (up to Strong); Impulse Noise Reduction (up to Strong); Sound Cleaner Pro (per environment); Smart Gain Pro	True Noise Reduction (Considerable only); Wind Noise Reduction (up to Strong); Impulse Noise Reduction (up to Strong); Sound Cleaner Pro (up to Strong); Smart Gain
Sound Processing	AcoustIQ; 17 bands; CROS/BICROS	AcoustIQ; 14 bands; CROS/BICROS
Overall Positioning	Fully automatic, maximum clarity and comfort in all environments	Strong all-around performance with some manual optimization

Q2

Quiz Hint: The Illuminate 17 microRIE, the rechargeable ILU 62S, runs True Directionality powered by AcoustIQ in the All-Around program and True Focus with True Noise Reduction in the Hear in Noise program.

Illuminate Technology Selection Guide

ILLUMINATE TECHNOLOGY SELECTION GUIDE			
More complex listening needs			Simpler listening needs
Illuminate 17 Premium • Most automatic features • Best in noise • Groups • Restaurants • Meetings • Highest expectations	Illuminate 9 Advanced • Strong help in noise • Good in noise • Smaller groups • Moderate noise environments • Active lifestyle • Good all-around performance	Illuminate 6 Essential • Everyday performance • Good in quieter environments • One-on-one conversations • Family & daily activities • Budget-conscious • Good value	Illuminate 4 Basic • Entry-level technology • Quiet listening environments • One-on-one listening • Limited listening demands • Treatment starter • Accessible solution
Ease of Use: Automatic adjustments	Ease of Use: Automatic, with some manual adjustments needed	Ease of Use: More patient adjustments required	Ease of Use: More manual changes may be needed in noise
Best For: • Frequent restaurants • Group conversations • Active social/work life • Highest expectations • Significant listening fatigue	Best For: • Moderate background noise • Smaller groups • Active but less demanding lifestyle • Strong performance with lower investment	Best For: • Mostly one-on-one conversations • Family gatherings • Television • Quieter daily routine • Budget is an important consideration	Best For: • Quiet lifestyle • Limited listening demands • First-time user • Primary goals treatment accessibility

Figure 5. Illuminate technology selection guide by listening complexity and patient profile.

Owning Your Expert Advice

A confident recommendation starts with what you learned and stays focused on what the patient needs.

Step	What You Do
1. Assess	Base your recommendation on the results of the hearing and lifestyle assessments. Focus on the benefit the patient needs.
2. Ask and Recommend	Ask permission to share your advice. How it sounds: "Would it be okay if I shared what I think would work best for you?" Then connect your recommendation directly to their goals. Summarize their goals, then make ONE clear recommendation.
3. Guide	Listen for hesitation and address it. Present alternatives when needed, without weakening your original recommendation.

Your Role

- Recommend what you believe is BEST.
- Separate your professional recommendation from the patient's ultimate decision.
- They came to you for your expertise. Own your recommendation and be confident.

Illuminate 17 to Illuminate 9 Provider Decision Guide

A clear process to recommend with confidence, pivot when needed, and move every patient forward.

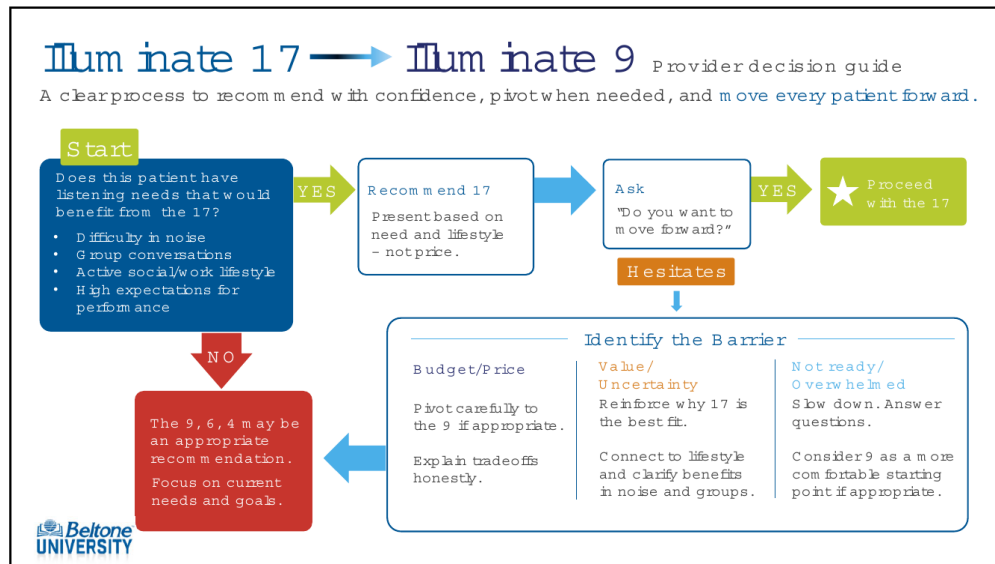


Figure 6. Provider decision guide for recommending, asking, and pivoting between the 17 and the 9.

How and When to Pivot

When to Pivot

- When price is really a barrier
- Patient says they want to help, but the premium option feels out of reach
- Patient has simpler listening needs
- Patient spends most of their time in quiet or predictable environments
- Patient is at risk of walking away with nothing
- Patient values treatment, but not necessarily the most advanced technology

Key Principle

- The goal is not to "drop down" too quickly BUT TO first recommend based on need and lifestyle and then pivot if needed to preserve adoption and move the patient forward.

Q4

Quiz Hint: You recommend first based on need and lifestyle, then pivot only if needed. The stated purpose of the pivot is to preserve adoption and move the patient forward, not to drop down in technology too quickly.

How to Pivot

Start by affirming the original recommendation, then reframing lower technology as a good alternative.

Example Talk Track

- “Based on what you've told me, the 17 is still my best recommendation because it will give you the most support in the situation that matter most to you, especially in noise and group conversation.
- That said, if the 17 feels like more than you want to do right now, and we need to make this more comfortable for you, we can absolutely look at the 9. I just want to be clear that the tradeoff is usually in more challenging listening situations, especially background noise. But it is still a good option and may be the right place to start.”

Pivot with Purpose: When This Works Best

Pivot after:

- You've uncovered lifestyle needs
- Patient understands the original recommendation
- The barrier is clearly cost, readiness, or comfort level

Avoid:

- Recommending lower technology too early without explaining why the original recommendation was made
- Making the original recommendation sound unnecessary
- Making lower technology sound like a poor option
- Pivoting in a way that feels like “sales negotiation”

The Decision to Move Forward

Helping patients confidently say “yes.”

Step	What You Say
1. Explore Readiness	“Based on everything we've discussed today, how are you feeling about moving forward?”
2. Ask for the Decision	“Do you want to move forward?” or “Are you ready to get started today?”
3. Remove Barriers	“What questions can I answer before we move forward?”
4. If They Hesitate	“What's holding you back?” Listen first. Then address the true concern.

Q3

Quiz Hint: Exploring readiness is its own step, separate from asking for the decision. The language used for it is: based on everything we have discussed today, how are you feeling about moving forward?

Think Time

- The best close doesn't pressure the patient. It helps them confidently make a decision that's right for them.
- Give patients the space they need to consider their decision. Pause. Reflect. Decide. We're here when they're ready.

Beltone Illuminate Hardware Options

Illuminate RIEs

Available across technology levels 17, 9, 6, and 4. Tech levels 17 and 9 carry the DNN with True Focus and True Noise Reduction; tech levels 17 and 9 also offer Clear Focus.

Model	Style and Power
ILU 62S-DRWC	microRIE, rechargeable
ILU 63-DRW	Standard RIE, 312 battery
ILU 64-DRW	Standard RIE, 13 battery

Colors: Sparkling Silver, Sand, Gold, Bronze, Warm Grey, Espresso, Graphite, Deep Black, Navy Blue, and Red. All-weatherproof IP68-rated with protective nanocoating in and out.

Illuminate 17 microRIE

- True Directionality powered by AcoustIQ (all around program)
- True Focus and True Noise Reduction (Hear in Noise program)
- Lithium-ion battery with all day power
- Compatible with TV-Streamer+ and Multi-Mic+
- Bluetooth Low Energy Audio
- Auracast and compatible with Auracast Assistant
- TapControl and MultiConnect

Illuminate 9 microRIE

- CrossLink Directionality 4 (all around program)
- True Focus and True Noise Reduction (Hear in Noise program)
- Lithium-ion battery with all day power
- Compatible with TV-Streamer+ and Multi-Mic+
- Bluetooth Low Energy Audio
- Auracast and compatible with Auracast Assistant
- TapControl and MultiConnect

Illuminate 17/9 RIEs (zinc air)

- CrossLink Directionality 4 (All-Around program)
- Clear Focus and Sound Cleaner (Hear in Noise program)
- Compatible with TV-Streamer+ and Multi-Mic+
- Compatible with Beltone Illuminate RIE CROS Transmitter
- Bluetooth Low Energy Audio
- Auracast and compatible with Auracast Assistant

Illuminate 6 RIEs

- CrossLink Directionality 3 (All-Around program)
- Ultra Focus 2 and Sound Cleaner (Hear in Noise program)
- Compatible with TV-Streamer+ and Multi-Mic+
- Bluetooth Low Energy Audio
- Auracast and compatible with Auracast Assistant
- TapControl and MultiConnect (in rechargeable only)

Illuminate 4 RIEs

- CrossLink Directionality 2 (All-Around program)
- Ultra Focus and Sound Cleaner (Hear in Noise program)
- Compatible with TV-Streamer+ and Multi-Mic+
- Bluetooth Low Energy Audio
- Auracast and compatible with Auracast Assistant
- TapControl and MultiConnect (in rechargeable only)

All-Day Battery: RIEs

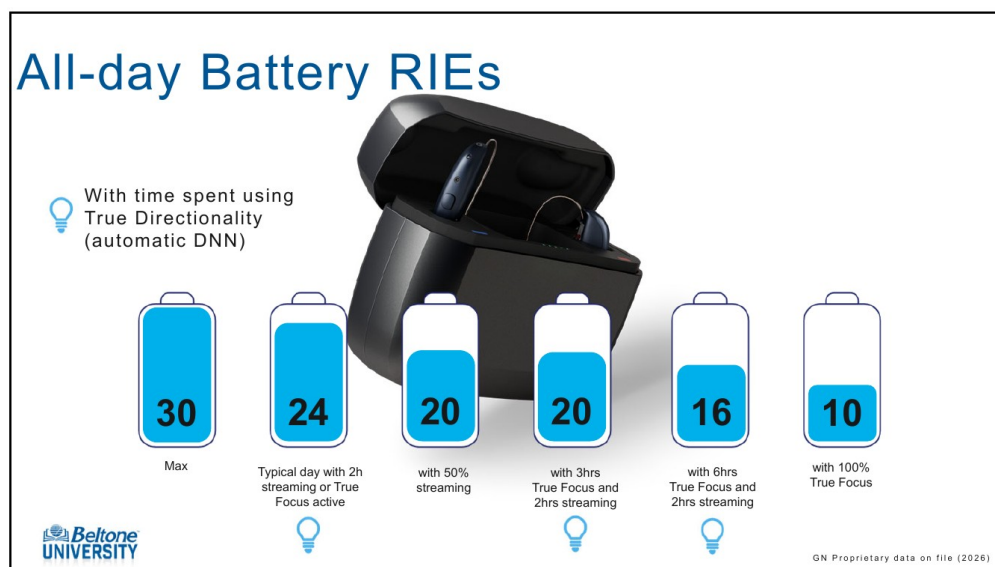


Figure 7. All-day battery hours for rechargeable RIEs by usage scenario.

Q5

Quiz Hint: Matching hardware to a patient means weighing discretion, handling and dexterity, durability, and connectivity together. The rechargeable microRIE offers lithium-ion all-day power with no small battery to change, plus Bluetooth Low Energy Audio, Auracast, and TV-Streamer+ and Multi-Mic+ compatibility.

CROS and BiCROS

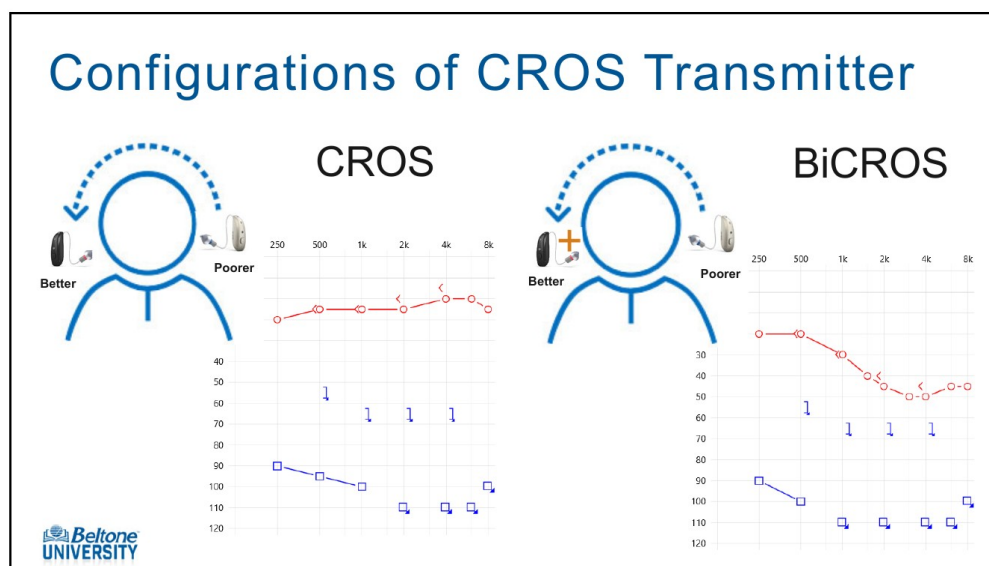


Figure 8. CROS and BiCROS transmitter configurations with representative audiograms.

Beltone Illuminate CROS Transmitter:

- Compatible with all 3 RIE styles and all 4 technology levels
- Can use a LP, MP or HP receiver whichever fits best in the patient's ear
- Dome size should provide security and comfort; there are no acoustic considerations for dome style
- In Beltone Solus Max can control the CROS Microphone Level
- Patients can also control this in the Beltone HearMax app
- Accessory and phone streaming is only to the better ear
- ILU 062S provides 16 hours with 100% streaming (CROS)

Illuminate Customs

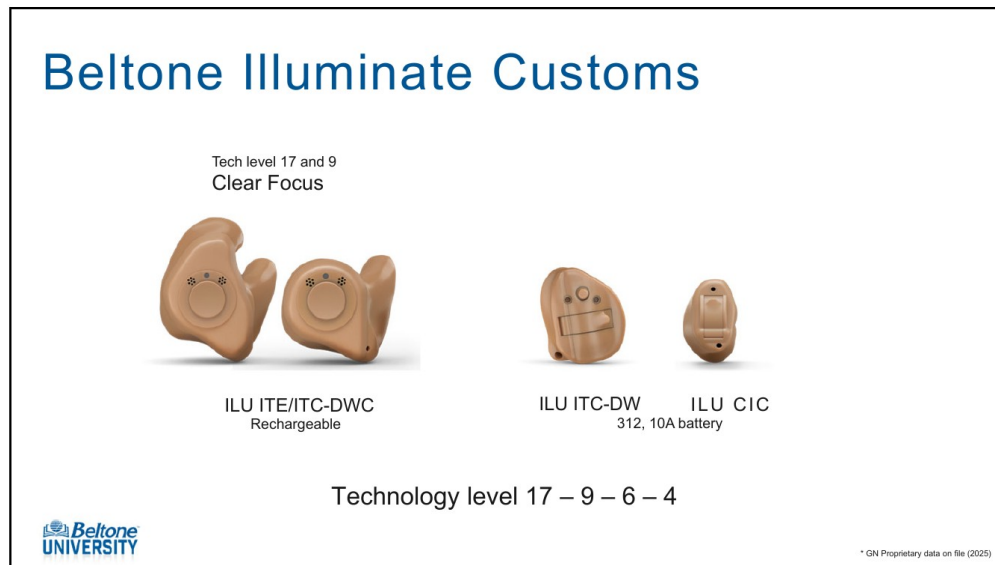


Figure 9. Beltone Illuminate custom styles and battery options across technology levels.

Custom Style	Power Source
ILU ITE/ITC-DWC	Rechargeable
ILU ITC-DW	312 battery
ILU CIC	10A battery

Illuminate 17 and 9 Custom Rechargeable

- CrossLink Directionality 4 (All-Around program)
- Clear Focus and Sound Cleaner (Hear in Noise program)
- Lithium-ion battery with all day power
- Compatible with TV-Streamer+ and Multi-Mic+
- Bluetooth Low Energy Audio
- Auracast and compatible with Auracast Assistant
- MultiConnect
- LP receiver not available for ITE

Illuminate 6 and 4 Custom Rechargeable

- CrossLink Directionality 3 / CrossLink Directionality 2 (All-Around program)
- Ultra Focus 2 / Ultra Focus (Hear in Noise program)
- Lithium-ion battery with all day power
- Compatible with TV-Streamer+ and Multi-Mic+
- Bluetooth Low Energy Audio
- Auracast and compatible with Auracast Assistant
- MultiConnect
- LP receiver not available for ITE

All-Day Battery: Customs

30 hours maximum; 24 hours on a typical day with 2 hours of streaming; 20 hours with 50% streaming.

Illuminate ITC-DW (all levels)

- Speech Spotter (All-Around program)
- Smart Beam (Hear in Noise program)
- Size 312 battery (for all styles)
- E2E only for manual control syncing
- Compatible with TV-Streamer+ and Multi-Mic+
- Bluetooth Low Energy Audio
- Auracast and compatible with Auracast Assistant

Illuminate CIC (all levels)

- 10A battery
- MEMS microphones
- Cabled fitting required
- No connectivity
- UP receiver not available

Chargers

Charger	Key Points
Premium	Provides up to 3 charges on-the-go; works as carrying case; LED battery status indicator
Standard	Charges via power cable; works as carrying case; LED battery status indicator when connected to power source
Desktop	Charges while connected to power cable; stylish, timeless design
Custom	Charges via power cable; works as carrying case; LED battery status indicator when connected to power source

Conclusion

Beltone Illuminate at a Glance

- True Directionality: a new automatic feature combining a trio of breakthrough technologies working as one
- 88% greater accuracy in real-time classification and feature engagement with AcoustIQ
- 13% SNR improvement with the narrowest 4-mic beamformer, Clear Focus
- Most efficient, automatic DNN denoising technology
- The smallest AI rechargeable RIE, with all-day battery of 24 hours
- Exchangeable mic filters and AllFit domes; all-weatherproof IP68-rated
- Sound enhancer in the Beltone HearMax app, available in the Beltone microRIE style in Tech Level 17
- Premium colors to match personal style; Multi-Mic+ and TV-Streamer+ compatibility

Interactive Worksheet

Every response area in this worksheet is a fillable field. Click a box and type directly in Word, or print the worksheet and write by hand. Checkbox items toggle reliably in desktop Word; support in Word Online is inconsistent, so each checkbox also carries a printed label.

Each activity ties back to one of the Learner Outcomes listed at the start of the Course Content section.

Module 1. True Directionality

Key Terms

Define each term in your own words as it was presented in this course.

Key Term	Your Definition
AcoustIQ	
4-mic Beamforming	
DNN Denoising	
True Noise Reduction	

Guided Notes

The three beamformer listening modes, and the environment that triggers each:

In your own words, what did the classification study set out to prove, and what did the results show?

Quick Check

Mark True or False for each statement.

1. In the Speech Intelligibility listening mode, binaural 4-mic beamforming works together with True Noise Reduction DNN denoising.

☐ True ☐ False

2. The Better Ear mode activates in quieter environments when spatial awareness is the priority.

☐ True ☐ False

Module 2. The Illuminate Feature Set

Matching

Write the letter of the matching description in the blank next to each feature.

	1. True Directionality	A. Classifies the environment with precision and activates the right features
	2. CrossLink Directionality 4	B. The Hear in Noise directionality feature at technology level 6
	3. Ultra Focus 2	C. DNN denoising available at 3 levels in the Illuminate 17

	4. Sound Cleaner Pro	D. The automatic feature combining classification, 4-mic beamforming, and DNN denoising
	5. AcoustIQ	E. Noise reduction that can be set per environment at technology level 17
	6. True Noise Reduction	F. The All-Around program directionality at technology level 9

Window Pane: Illuminate 17 Compared with Illuminate 9

Fill in each pane from the feature comparison in the Course Content section.

Illuminate 17 — Speech intelligibility and awareness	Illuminate 9 — Speech intelligibility and awareness
Illuminate 17 — Comfort features	Illuminate 9 — Comfort features
Illuminate 17 — The patient this fits	Illuminate 9 — The patient this fits

Module 3. Recommending and Pivoting

Sequencing

Number these steps in the order you would actually perform them, 1 through 6.

	Ask the patient directly: "Do you want to move forward?"
	Base your recommendation on the results of the hearing and lifestyle assessments
	Identify the barrier when the patient hesitates: budget and price, value and uncertainty, or not ready and overwhelmed
	Ask permission to share your advice
	Summarize the patient's goals, then make ONE clear recommendation

	Pivot if needed, affirming the original recommendation first
--	--

Pause and Apply: If-Then Planning

If a patient hesitates and the barrier is clearly price, then I will...

Write one sentence you would actually say to affirm your original recommendation before offering a lower technology level:

Module 4. Matching Hardware to Patient Priorities

Quick Check

A patient reports that mild arthritis makes handling small controls difficult, and she wants to stream phone calls and TV audio. Which hardware characteristic addresses both priorities most directly?

- ☐ A. A 10A zinc air battery in a CIC
- ☐ B. A rechargeable lithium-ion RIE with Bluetooth Low Energy Audio and TV-Streamer+ compatibility
- ☐ C. A custom instrument with no connectivity
- ☐ D. A 312 battery ITC-DW with E2E only for manual control syncing

Window Pane: Hardware Decision Recall

Think of one patient on your current schedule and complete each pane.

Style and power source I would choose	How it addresses discretion and handling or dexterity
Connectivity this patient actually needs	One question I still need to ask before I fit

Clinical Case: Unfolding Scenario

Part 1. Introduction

Mrs. Spellman is a 72-year-old with a moderately sloping high-frequency sensorineural hearing loss bilaterally. She has mild arthritis that makes handling very small controls difficult, but she values a modern look and wants to stream phone calls and TV audio. Her ear canals are average in size with no history of ear surgery.

What information here is most relevant to your technology and hardware decision, and what would you notice first?

Part 2. Lifestyle and Listening Demands

On further questioning, Mrs. Spellman reports that she eats out with friends twice a week, attends a weekly book club of eight to ten people, and finds group conversation exhausting. In quiet, one-on-one conversation, she does well.

Which technology level would you recommend, and which specific features would you point to when you explain why?

Part 3. Complicating Factor

Mrs. Spellman listens to your recommendation and says, "That's more than I was planning to spend. I do want to do something about this, though."

Is this the point to pivot? What would you say first, and what tradeoff would you name honestly?

Part 4. Application

State your final recommendation for Mrs. Spellman, including style, power source, receiver, and coupling, and the readiness question you would use to close the conversation.

Clinical Reference Tool: Recommendation and Pivot Conversation Guide

Write the words you would actually use for each step, in your own voice. Keep this with you for your next several recommendation appointments.

Conversation Step	My Words for This Step
Ask permission <i>"Would it be okay if I shared what I think would work best for you?"</i>	
Summarize their goals <i>Reflect back the lifestyle and listening needs the patient described</i>	
Make ONE clear recommendation <i>Connect it to the benefit the patient needs, not to price</i>	
Explore readiness <i>"Based on everything we've discussed today, how are you feeling about moving forward?"</i>	

Conversation Step	My Words for This Step
Identify the barrier <i>Budget and price, value and uncertainty, or not ready and overwhelmed</i>	
Pivot with purpose <i>Affirm the original recommendation first, then reframe the lower level as a good alternative and name the tradeoff</i>	

This tool is for clinical reference only. Always follow your facility's protocols.

Post-Course Reflection

What was the most significant thing you learned today that surprised you or challenged your existing practice?

What knowledge gaps did this course reveal in your own skills or knowledge?

Describe a specific patient from your own practice where you would apply something from this course:

What is one thing you will do differently in your practice next week as a result of this course?

Action Plan

Identify at least 2 specific, measurable changes you plan to make to your clinical practice as a direct result of this course. Use the If-Then format where possible: "If I encounter situation X, then I will do action Y." This is more useful than "I will improve my practice."

My Action Plan Goal	Target Date	How I Will Measure Success

My Action Plan Goal	Target Date	How I Will Measure Success

Quiz Summary

The following quiz hints appeared throughout the course content. Use this section as a quick study reference.

Q1

Quiz Hint: In the Speech Intelligibility listening mode, which the beamformer engages automatically in high-noise environments mainly when speech is to the front, binaural 4-mic beamforming works together with True Noise Reduction DNN denoising.

Q2

Quiz Hint: The Illuminate 17 microRIE, the rechargeable ILU 62S, runs True Directionality powered by AcoustIQ in the All-Around program and True Focus with True Noise Reduction in the Hear in Noise program.

Q3

Quiz Hint: Exploring readiness is its own step, separate from asking for the decision. The language used for it is: based on everything we have discussed today, how are you feeling about moving forward?

Q4

Quiz Hint: You recommend first based on need and lifestyle, then pivot only if needed. The stated purpose of the pivot is to preserve adoption and move the patient forward, not to drop down in technology too quickly.

Q5

Quiz Hint: Matching hardware to a patient means weighing discretion, handling and dexterity, durability, and connectivity together. The rechargeable microRIE offers lithium-ion all-day power with no small battery to change, plus Bluetooth Low Energy Audio, Auracast, and TV-Streamer+ and Multi-Mic+ compatibility.

Additional Information

Presenter Bio

Laura Schachtel is the Product Training Development Manager for Beltone Electronics. Prior to taking this position, she worked as a clinical audiologist and while earning her doctorate degree worked in the QA department for GN Resound. Laura earned her BS in Speech and Hearing Science from the University of Illinois and went on to receive her doctorate degree in audiology from Rush University in Chicago, IL. Laura holds a certificate of clinical competence in audiology and is licensed by the state of Illinois as an audiologist. She is a Fellow of the American Academy of Audiology and a member of the American Speech Language and Hearing Association.

Presenter Disclosure

Financial: Laura Schachtel is employed by Beltone Electronics.

Non-financial: Laura Schachtel has no relevant non-financial relationships to disclose.

Additional Information (continued)

Handout Information

About This Document

This document is created for accessibility and is an AI-generated supplement synthesized directly from the presentation's PowerPoint content.

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Social Workers

For additional information regarding standards and indicators for cultural competence, please review the NASW resource: [Standards and Indicators for Cultural Competence in Social Work Practice](#)

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Limitations/Risks

- The applicability and accuracy of the course content may vary by the clinical, geographical, and cultural context; you should evaluate the course accordingly.
- As healthcare is rapidly evolving, new findings may change the validity of the information presented in this course. Providers should always consult the latest research and guidelines from professional associations.
- The interventions discussed in this course may be limited in generalizability, requiring practitioners to consider specific individual and population factors.
- The course may not cover all possible risk factors, diagnostic methods, or treatment options, and complex cases may require additional considerations.
- Healthcare providers should apply cultural competence and sensitivity to ensure effective and respectful care based on their patients' diverse needs.
- Providers should always evaluate the limitations of diagnostic and screening tools, considering their potential for false results as well as any ethical implications.
- It is the responsibility of course participants to critically evaluate the evidence from multiple sources to guide professional practice.

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